

### **Audited Consolidated** financial results of 3i Infotech Limited

## **Consolidated Segment Reporting**

(Rupees in Lacs)

| (Rupees  |  |  |   |  |
|--|--|--|---|--|
| Particulars  | 3 months<br>ended<br>(30/06/2009)<br>Audited | Corresponding<br>3 months ended in<br>the previous year<br>(30/06/2008)<br>Audited | Previous<br>accounting<br>year ended<br>(31/03/2009)<br>Audited |  |
| Net Sales/Income from Operations     Expenditure   | 59,776                                       | 46,847   | 228,564   |  |
| a. Employees cost  | 27,264                                       | 18,932   | 99,709  |  |
| b. Depreciation and Amortisation   | 2,858  | 1,182  | 7,006   |  |
| c. Other expenditure   | 20,607                                       | 18,801   | 85,413  |  |
| d. Total   | 50,729                                       | 38,915   | 192,128   |  |
| Item exceeding 10% of the total expenditure:   |  |  |   |  |
| Cost of third party products / outsourced services & boughtout items   | 13,193                                       | 11,588   | 51,266  |  |
| 3. Profit from Operations<br>before Other income, Interest &<br>Exceptional Items (1-2)                            | 9,047  | 7,932  | 36,436  |  |
| 4. Other Income  | 438  | 315  | 1,906   |  |
| 5. Profit before Interest &  |  |  |   |  |
| Exceptional Items (3+4)  | 9,485  | 8,247  | 38,342  |  |
| 6. Interest & Finance Charges  | 3,419  | 1,804  | 9,495   |  |
| 7. Profit after Interest but before exceptional items (5-6)  | 6,066  | 6,443  | 28,847  |  |
| 8. Add: Exceptional Income<br>(Refer Note no. f )  | 2,919  | -  | 7,705   |  |
| 9. Less : Exceptional Expenditure<br>(Refer Note no. f )<br>10. Profit (+)/ Loss (-) from Ordinary                 | 132  | -  | 5,109   |  |
| Activities before tax (7+8-9)  11. Tax expense   | <b>8,853</b> (227)                           | <b>6,443</b><br>633  | <b>31,443</b> 2,205   |  |
| 12. Net Profit (+)/Loss(-) from<br>Ordinary Activities after tax (10-11)   | 9,080  | 5,810  | 29,238  |  |
| 13. Extraordinary Item   | -  | -  | -   |  |
| 14. Less: Minority Interest  | 405  | (55)   | 1,062   |  |
| 5. Add: Share of profit in Associate   | -  | -  | 25  |  |
| 16. Net Profit after minority interest (12-13-14+15)   | 8,675  | 5,865  | 28,201  |  |
| 17. Paid-up equity share capital   | 13,085                                       | 13,065   | 13,075  |  |
| Face value per share (Rs)  | 10.00  | 10.00  | 10.00   |  |
| <ul><li>18. Reserves excluding Revaluation Reserves</li><li>19. Earnings Per Share (EPS)</li></ul>                 | -  | -  | 80,626  |  |
| Earnings Per Share<br>(without exceptional Items)  |  |  |   |  |
| Basic (Rs)   | 4.36   | 4.35   | 19.02   |  |
| Diluted (Rs)  Earnings Per Share (with exceptional Items)  | 4.33   | 4.19   | 19.02   |  |
| Basic (Rs)   | 6.49   | 4.35   | 21.01   |  |
| Diluted (Rs)   | 6.45   | 4.19   | 21.01   |  |
| 20. Public Shareholding  |  |  |   |  |
| Number of shares   | 79,217,838                                   | 79,025,612   | 79,123,038  |  |
| Percentage of shareholding 21. Promoters and promoter  | 60.54%                                       | 60.48%   | 60.51%  |  |
| group Shareholding   |  |  |   |  |
| a) Pledged/Encumbered  |  |  |   |  |
| - Number of shares   | NIL  | NIL  | NIL   |  |
| <ul> <li>Percentage of shares (as a % of<br/>the total shareholding of promoter<br/>and promoter group)</li> </ul> | _  | _  | _   |  |
| Percentage of shares (as a % of the total share capital of the company)  | -  | -  | -   |  |
| b) Non-encumbered  |  |  |   |  |
| - Number of shares   | 51,627,908                                   | 51,627,908   | 51,627,908  |  |
| Percentage of shares (as a % of<br>the total shareholding of promoter  | 400.000/                                     | 400.000/   | 100 000/  |  |
| and promoter group)  - Percentage of shares (as a % of the total share capital of the company)                     | 100.00%<br>39.46%                            | 100.00%<br>39.52%  | 100.00%<br>39.49%   |  |
| тте тогат этаге сартаг от тте соттралу)  | აყ.40%                                       | აუ.ე <u>∠</u> %  | JY.49%  |  |

|  |  |  | (Rupees in Lacs   |
|--|--|--|---|
| Particulars                                    | 3 months<br>ended<br>(30/06/2009)<br>Audited | Corresponding<br>3 months ended in<br>the previous year<br>(30/06/2008)<br>Audited | Previous<br>accounting<br>year ended<br>(31/03/2009)<br>Audited |
| 1. Segment Revenue                             |  |  |   |
| a. Software Products                           | 18,764                                       | 18,687   | 81,123  |
| b. IT/ IT Enabled Services                     | 21,079                                       | 18,039   | 74,817  |
| c. Transaction Services                        | 19,933                                       | 10,121   | 72,624  |
| Total Net Sales/Income From Operations (a+b+c) | 59,776                                       | 46,847   | 228,564   |
| 2. Segment Results<br>(Gross Profit)           |  |  |   |
| a. Software Products                           | 9,207  | 9,915  | 43,912  |
| b. IT/ IT Enabled Services                     | 9,103  | 6,788  | 27,089  |
| c. Transaction Services                        | 5,477  | 2,917  | 20,985  |
| Total  | 23,787                                       | 19,620   | 91,986  |
| Less:  |  |  |   |
| Selling and Other expenses                     | 11,882                                       | 10,506   | 48,544  |
| Interest                                       | 3,419  | 1,804  | 9,495   |
| Depreciation & Amortisation                    | 2,858  | 1,182  | 7,006   |
| Add:<br>Un-allocable income                    | 438  | 315  | 1,906   |
| Total Profit Before Tax                        | 6,066  | 6,443  | 28,847  |
|  |  | I  |   |

The group undertakes sale of software products & services affiliated to these products referred to as 'Products', software development and consulting, IT infrastructure services and IT enabled services collectively referred to as 'IT/IT Enabled Services' and BPO related services referred to as 'Transaction Services'. These businesses have been considered as primary segments. The segment results have been arrived at before charging certain expenses which are unallocable in nature and are shown as Selling & Other expenses. Considering the nature of the group's businesses, the assets and liabilities cannot be identified with any specific business segment and hence, the figures for capital employed have not been provided.

- a) The above results have been taken on record by the Board of Directors at its Meeting held on July 28, 2009. There are no qualifications in the auditors' report. The information presented above is extracted from the audited interim financial statements.
- b) Number of investor complaints (i) pending at the beginning of the quarter NIL (ii) received during the quarter - NIL (iii) attended during the quarter -NIL (iv) pending at the end of the quarter - NIL.
- c) (i) During the quarter, the Company acquired balance 49% of paid up capital of aok Inhouse BPO Services Ltd., New Delhi, aok In-house Factoring Services Pvt. Ltd., New Delhi, Delta Services (India) Pvt. Ltd., Mumbai, HCCA Business Services Pvt. Ltd., Mumbai, additional 25% in Taxsmile.com India Pvt. Ltd., Mumbai and 9% in FinEng Solutions Pvt. Ltd., Mumbai.
  - (ii) Effective June 30, 2009, the Group acquired J. P. Morgan Treasury Services' National Retail Lockbox Business for a consideration of Rs 4499 Lacs.
- China, the Joint Venture partner, to acquire their share and convert the Joint Venture into 100% subsidiary.
- e) During the guarter ended June 30, 2009, the Company allotted 94,800 shares pursuant to the exercise of stock options
- $\ \, \text{f)} \quad \text{During the quarter, the Company has bought back and cancelled FCCBs (out of the third}$ and the fourth issues) of face value of EUR 6,000,000 and USD 8,500,000 equivalent to  $\mbox{Rs}$  8242 Lacs at a discount resulting in reduction of liability by  $\mbox{Rs}$  2919 Lacs. The same and the expenditure incurred of Rs 132 Lacs towards professional fees in respect of the aforesaid buyback has been disclosed as exceptional items.
- g) Figures for the previous period/year are not comparable in view of interalia acquisition of Regulus Group effective June' 08 and also acquisitions as mentioned in para c(i) above and have been re-grouped/re-arranged, wherever considered necessary, to conform to current periods' presentation.
- h) The standalone financial results will be available on the NSE website www.nseindia.com and the BSE website www.bseindia.com.

By order of the Board for 3i Infotech Limited

V. Srinivasan Managing Director & CEO

Mumbai, India July 28, 2009

# 3i Infotech Limited

Regd. Office: Tower # 5, 3rd to 6th Floors, International Infotech Park, Vashi, Navi Mumbai - 400 703 

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