



Performance Highlights for Year Ended FY 2010 & Q4 FY10

April 29, 2010

Disclaimer

Certain statements in these slides/ presentation/ communication are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors. Detailed information about these factors is contained in 3i Infotech Limited's filings with the Securities and Exchange Board of India. All financial and other information in these slides/ presentation/ communication, unless otherwise mentioned, is on a consolidated basis for 3i Infotech Limited. Please also refer to the statement of consolidated and segmental results required by Indian regulations that has been filed with the stock exchanges in India where 3i Infotech Limited's equity shares are listed and is available on our website www.3i-infotech.com. 3i Infotech may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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Our Achievements

Over the last 10 years....

The 189th largest company in India (Business Standard 1000 – Feb'10)

Among the top 3 largest software product companies in India (Dataquest – Aug'09)

Ranked 32nd in the list of Top BFSI service providers in North America (FinTech 100 – Oct'09)

Fastest growing technology company (Deloitte Fast 50 - growth of 249% over 3 years)

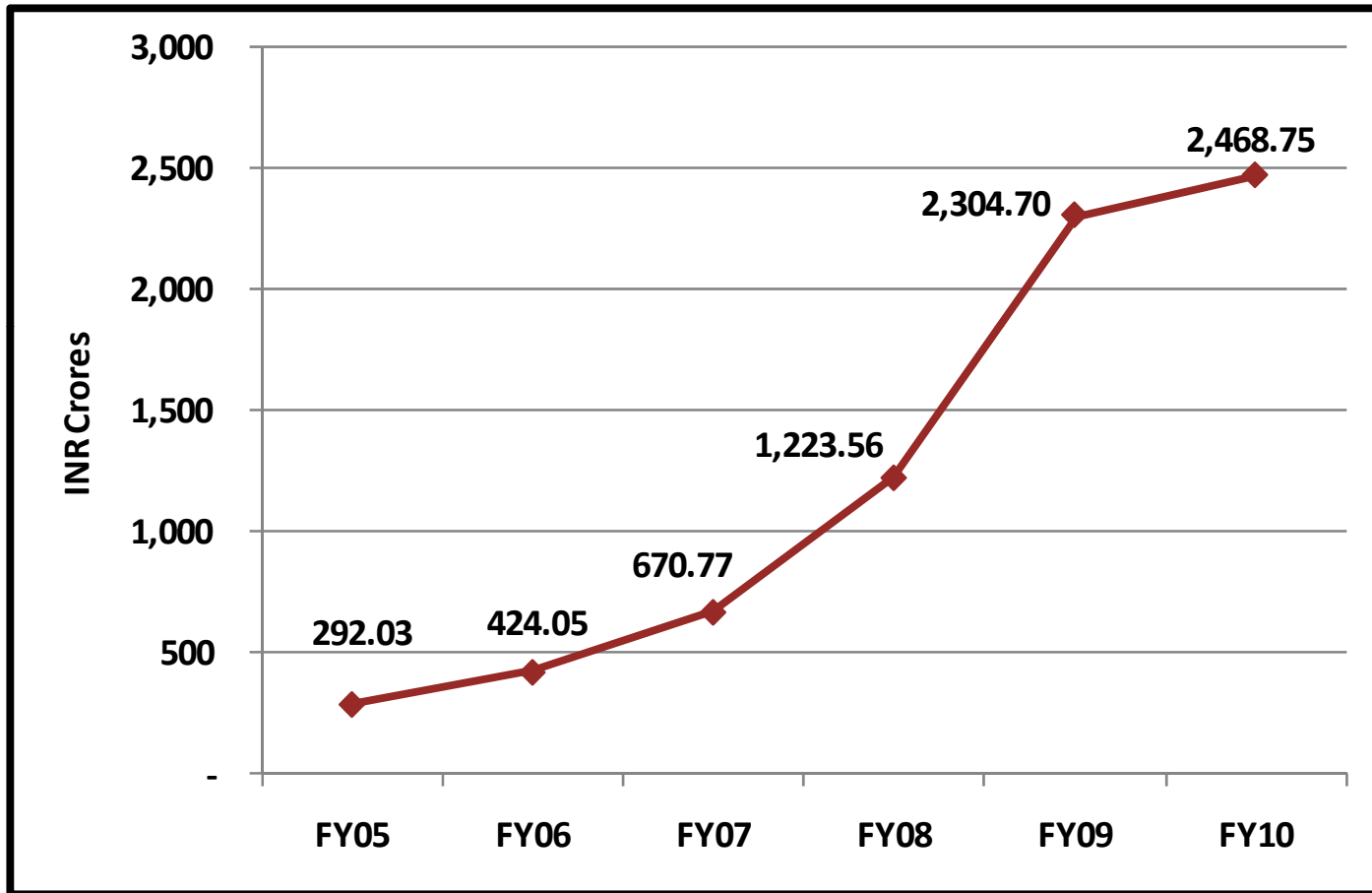
Included in the WorldBlu list of 'Most Democratic Workplaces 2010'

Revenue run rate of USD 550 million across the globe

Servicing 78 of the Fortune 500 customers

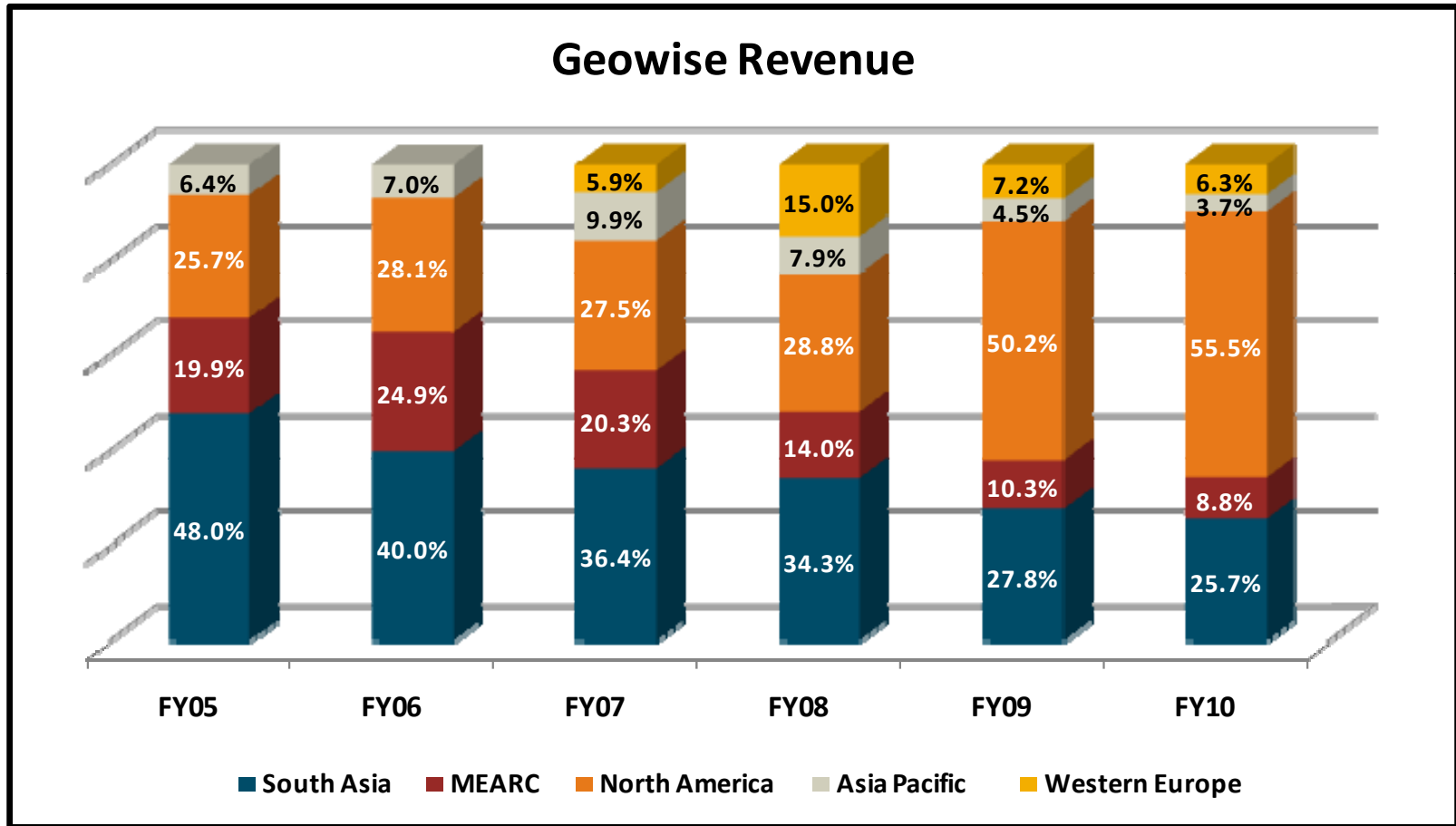
Financial Performance & Trends

Revenue Trend

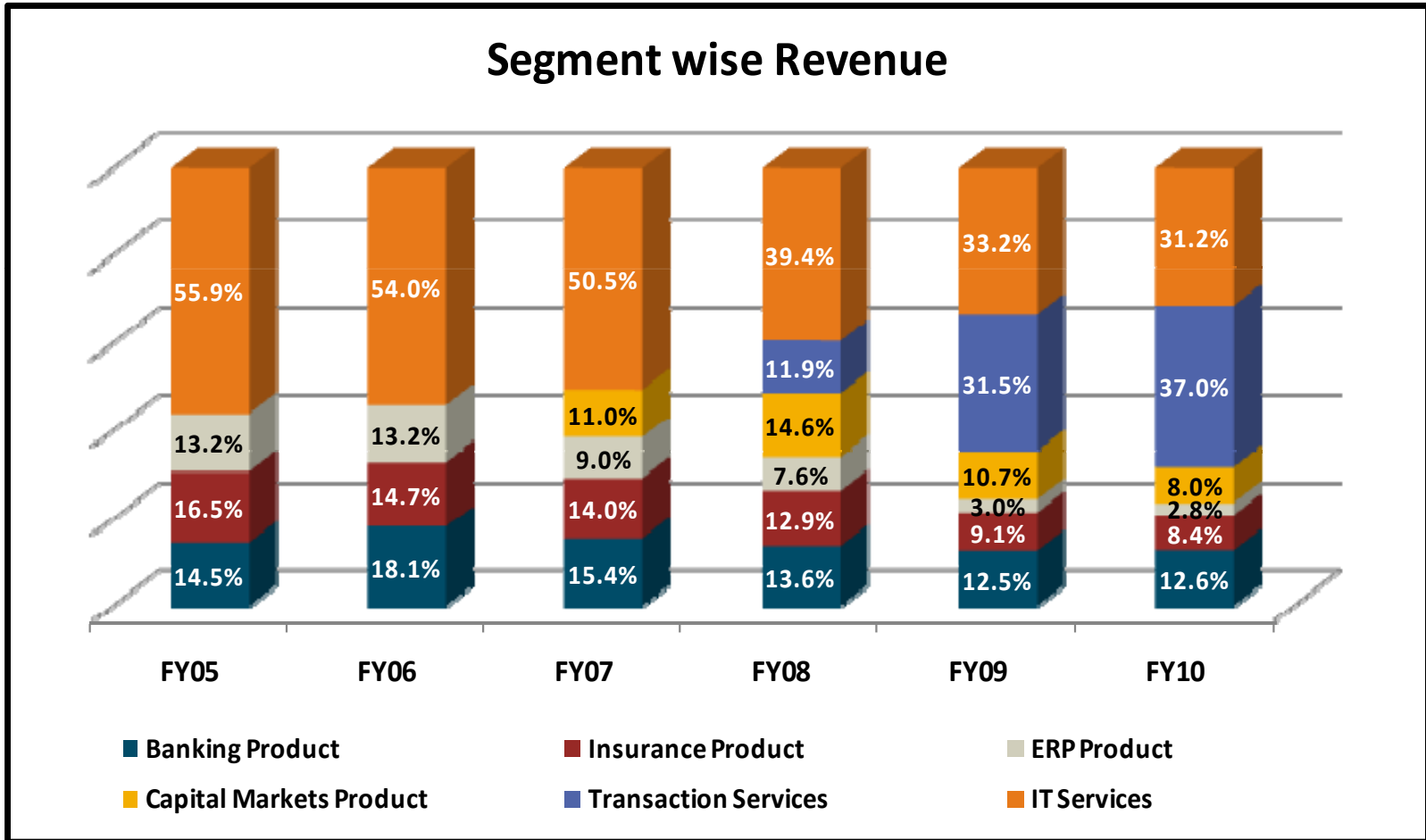


- Revenue CAGR is 53.3% of which 26.8% is organic and 26.5% inorganic

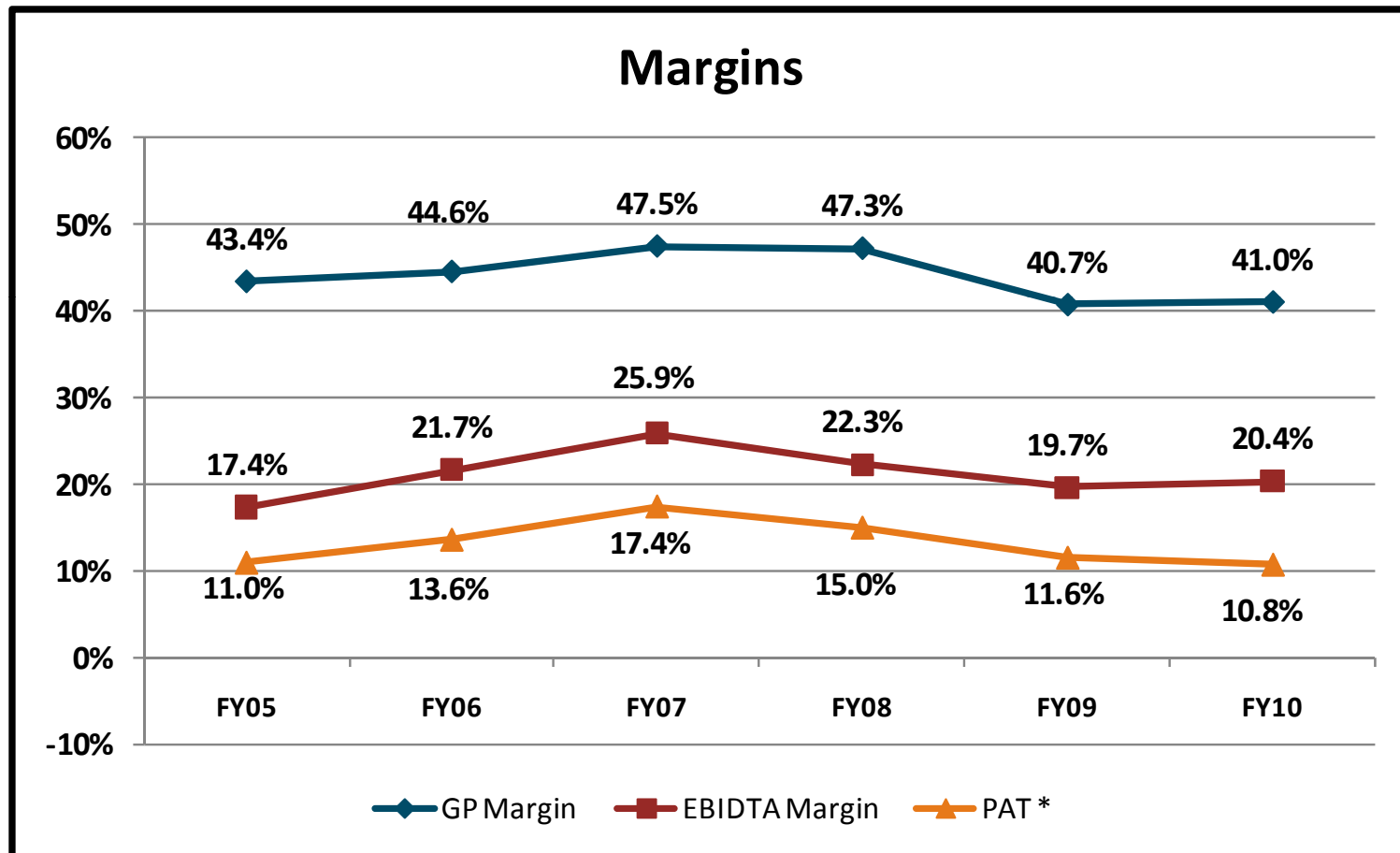
Revenue Trend



Revenue Trend



Margin Trend



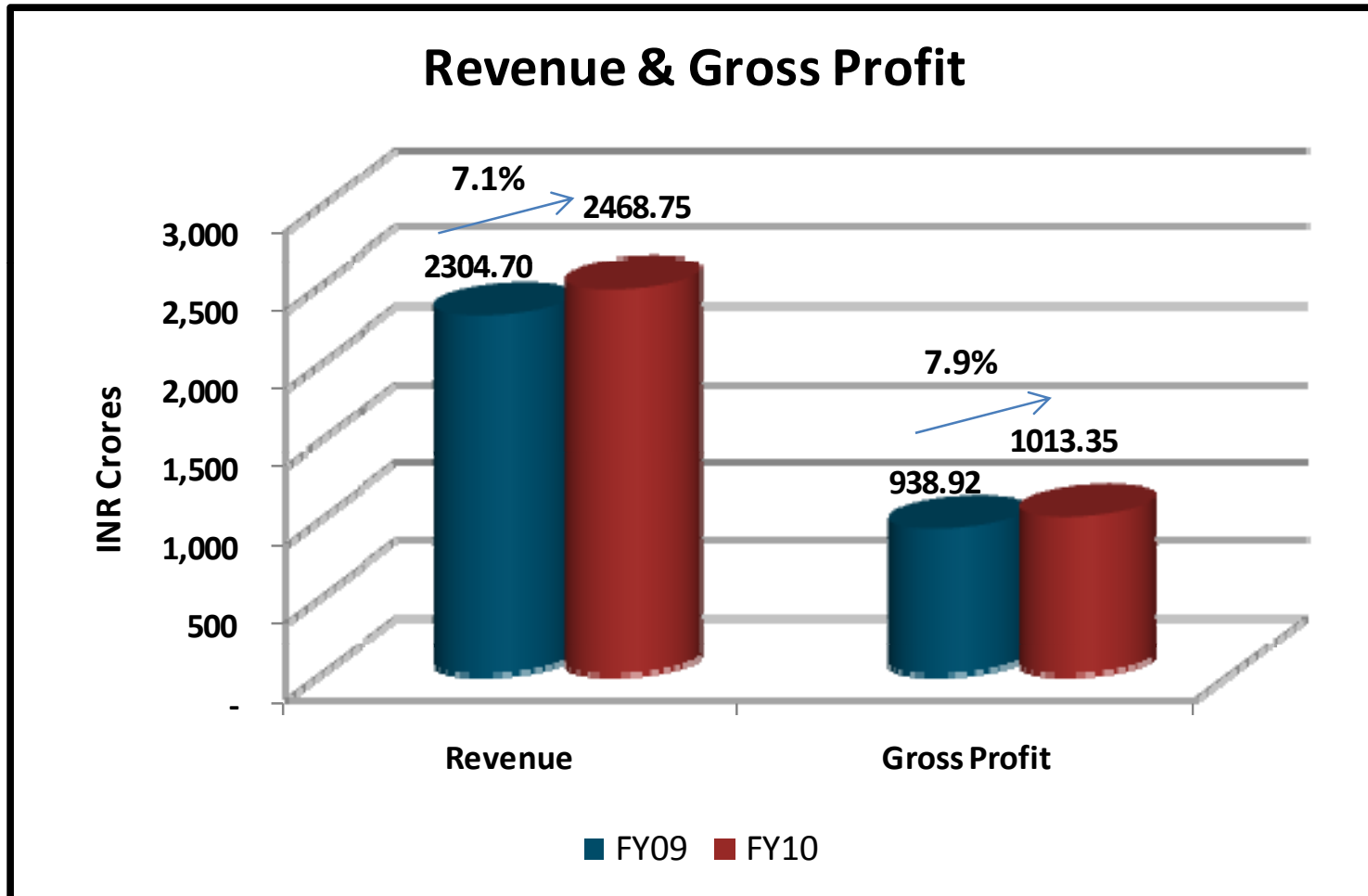
* Profit After Taxation & Before Exceptional items and impact of discontinuing operations

P&L Summary

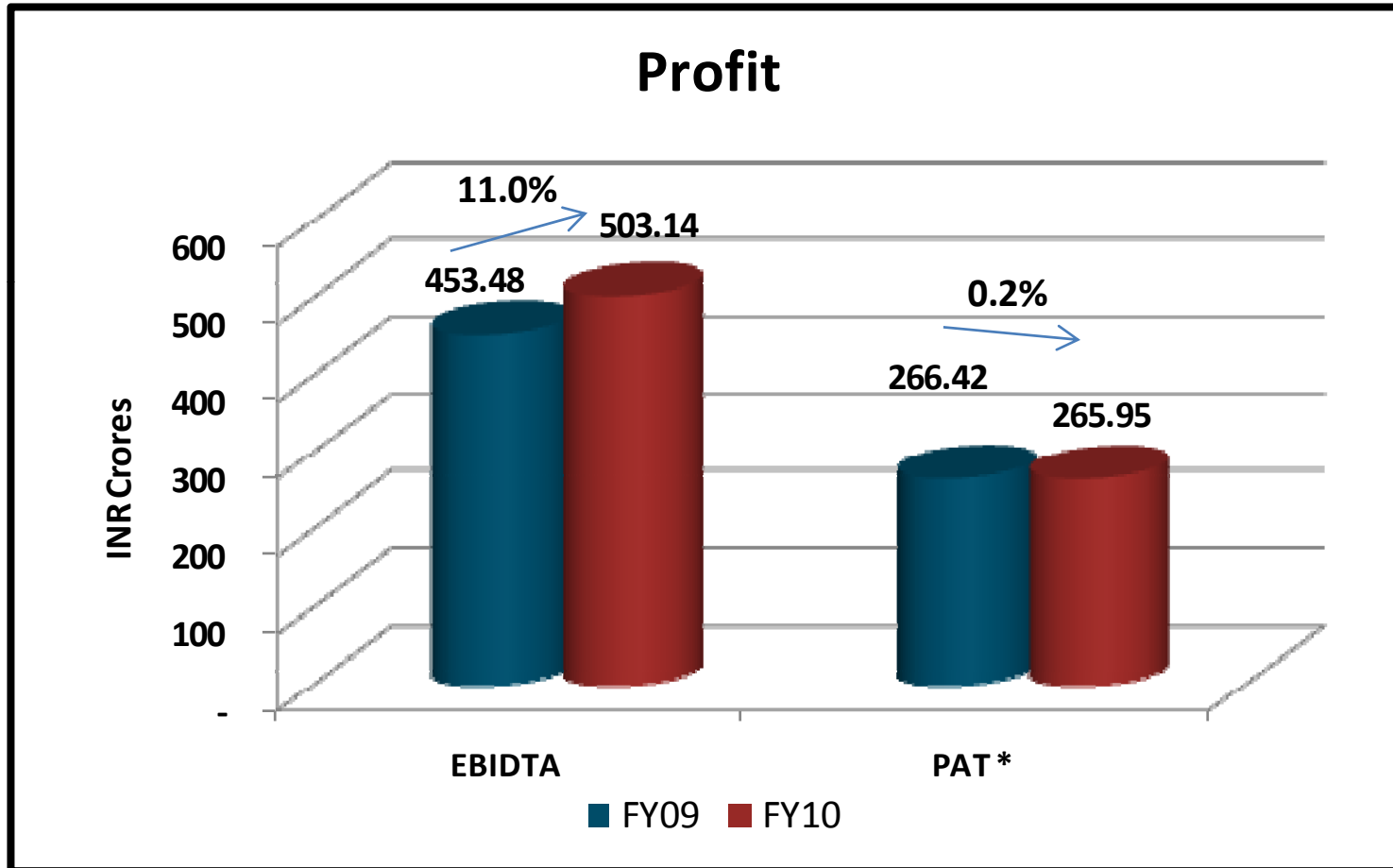
Rs. Crores

	FY 10	FY 09
Sales	2448.54	2285.64
Other income	20.21	19.06
Total Revenue	2468.75	2304.70
Cost of revenue	1455.40	1365.78
Gross profit	1013.35	938.92
Selling & General expenses	469.60	443.77
Product development exp	40.61	41.67
EBIDTA	503.14	453.48
Interest	144.83	94.95
Depreciation	81.41	70.06
Profit Before Tax	276.90	288.47
Tax	10.95	22.05
Profit After Taxation & Before Exceptional items	265.95	266.42
Add: Exceptional Income	29.19	77.05
(Less) : Impact of Discontinuing Operations	(260.46)	-
(Less): Exceptional Expenditure	(1.33)	(51.09)
Profit After Exceptional Items	33.36	292.38
Add: Share of Profit in Associate	-	0.25
Less/(Add): Minority Shareholders' Interest	(0.11)	10.62
Net Profit After Minority Interest	33.47	282.01
EPS	17.21	19.02

Highlights of Operations for FY10

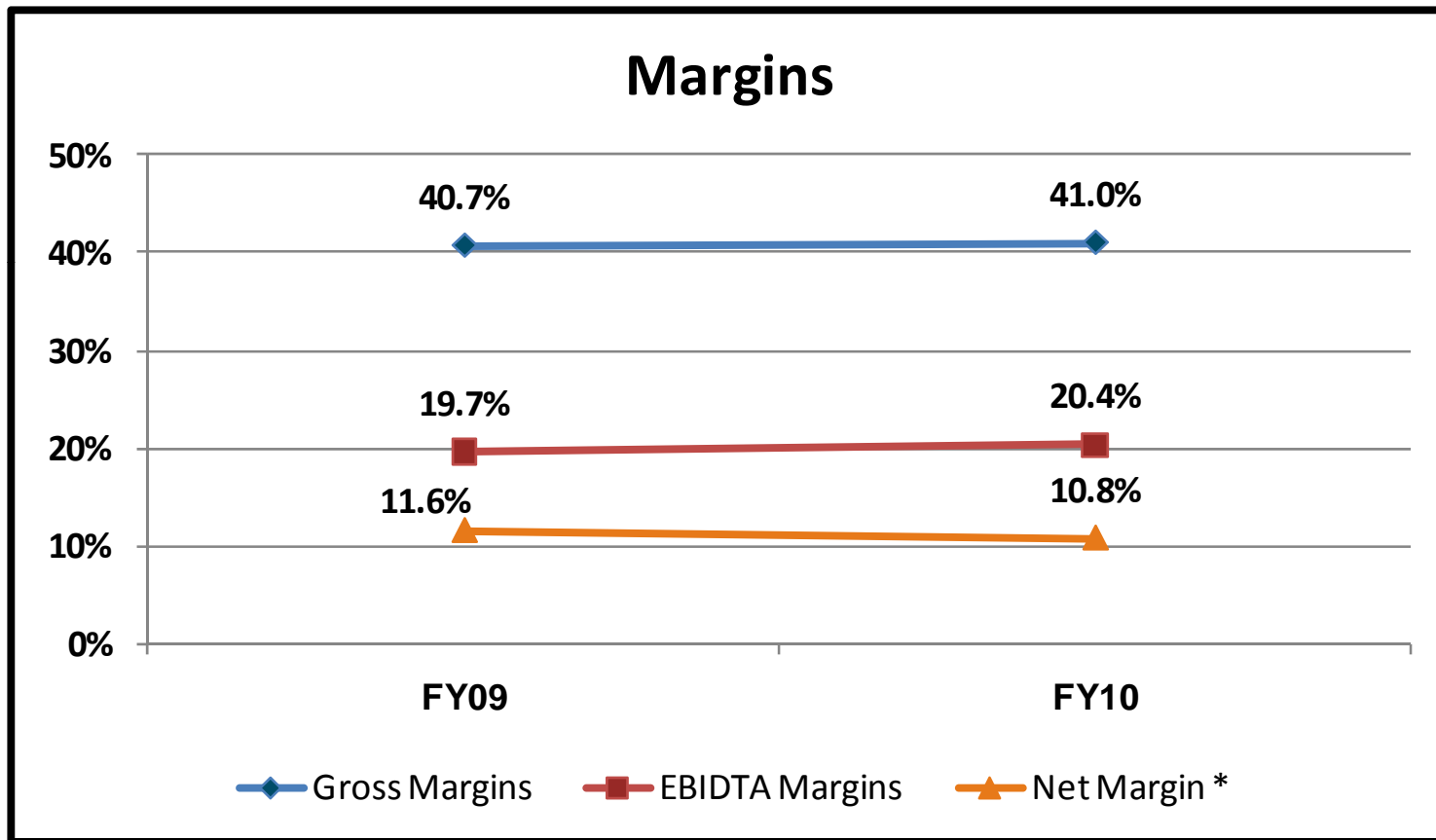


Highlights of Operations for FY10



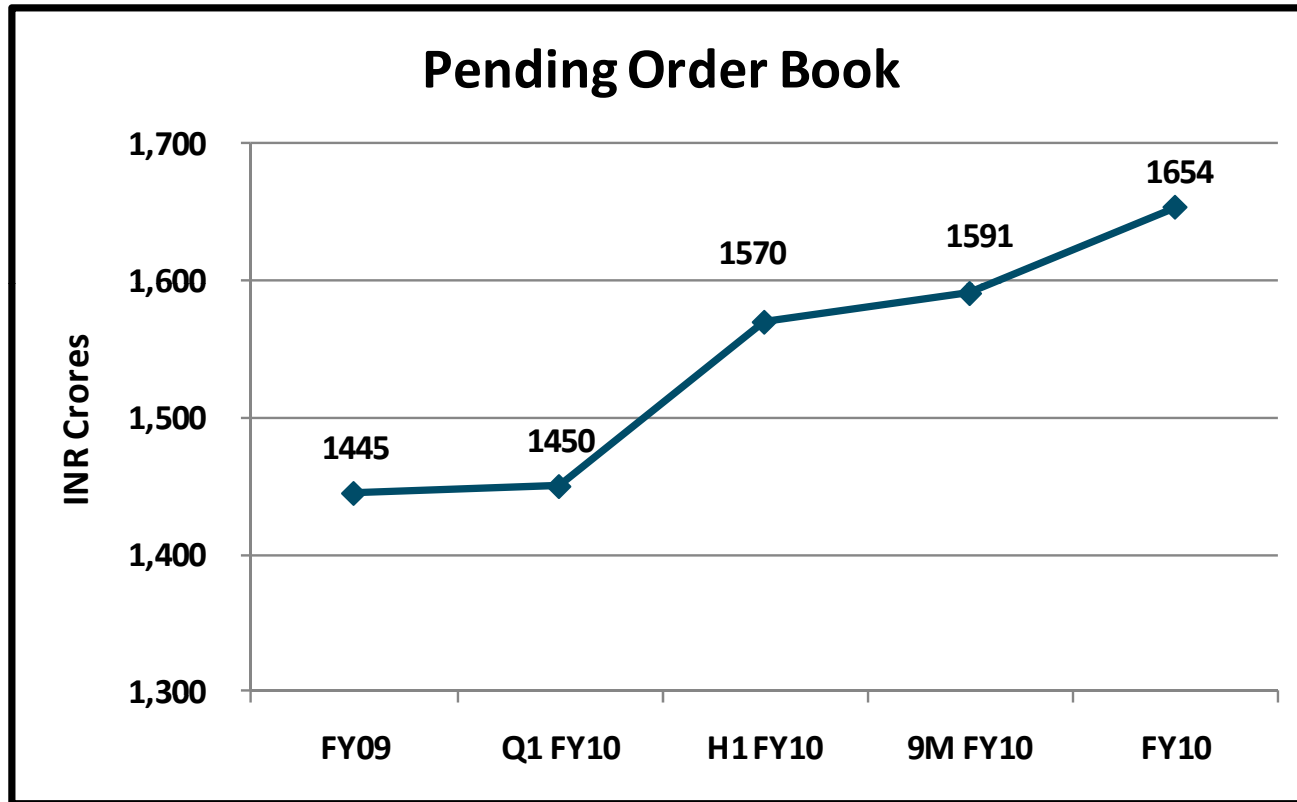
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Highlights of Operations for FY10



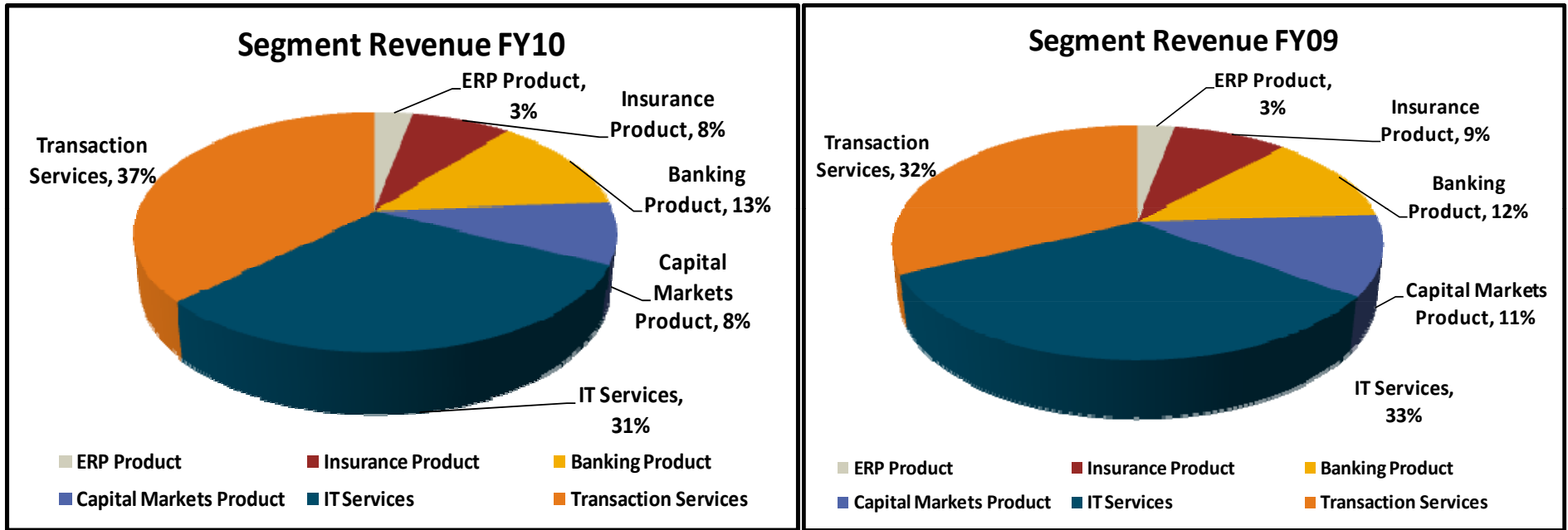
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Highlights of Operations for FY10

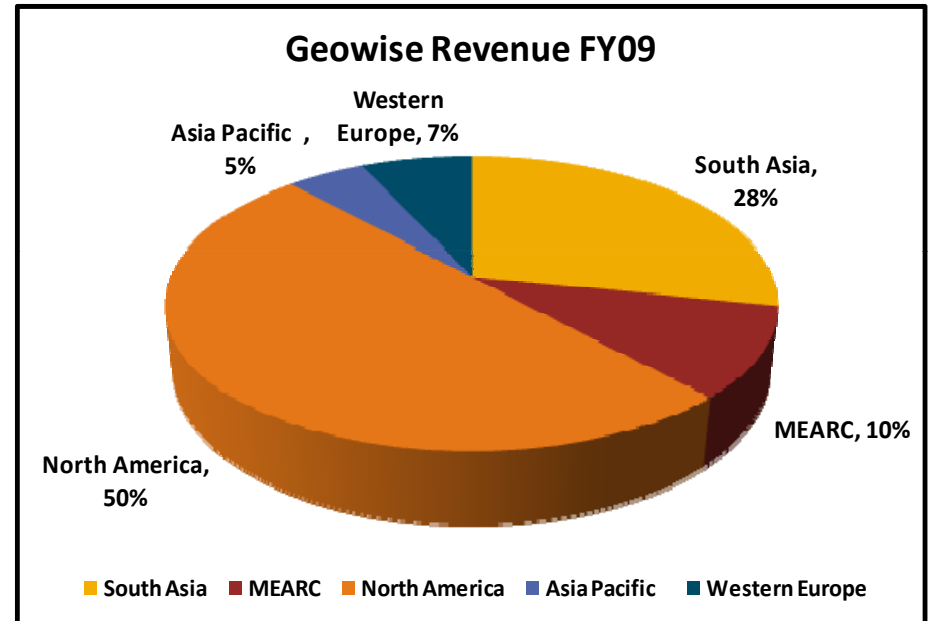
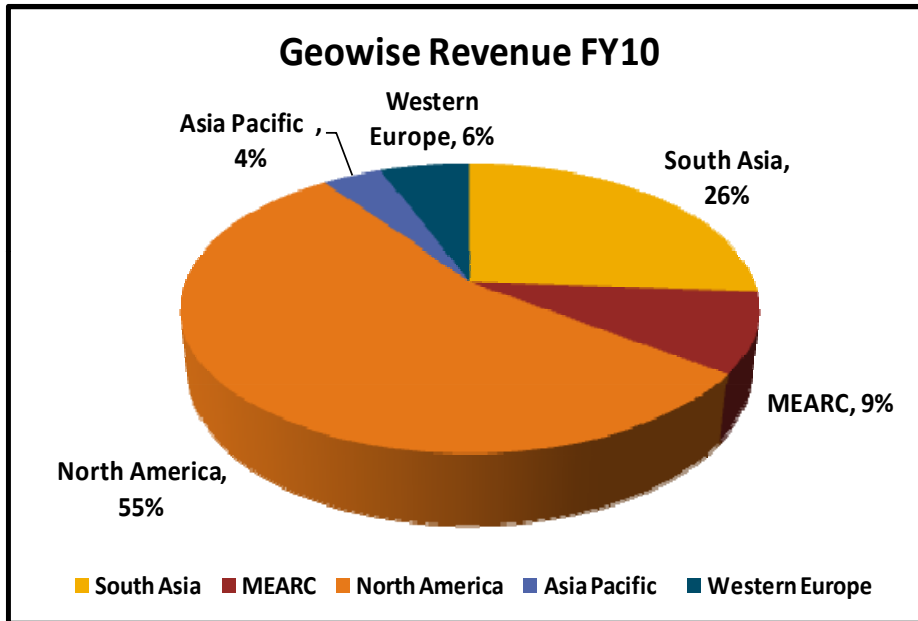


For long term service contracts estimated revenue for the next 12 months is added in the Order Book

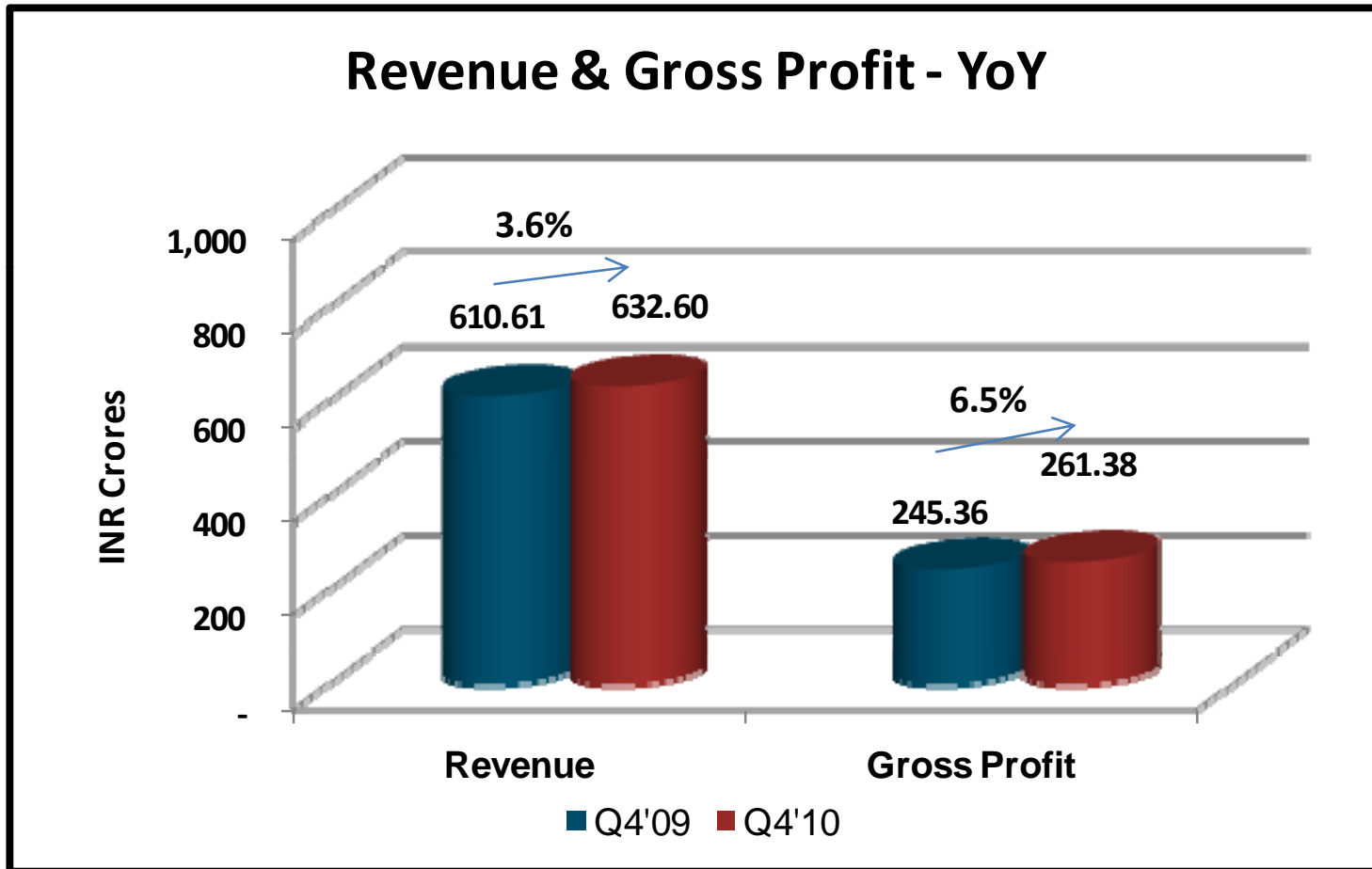
Revenue by Segments – FY10 & FY09



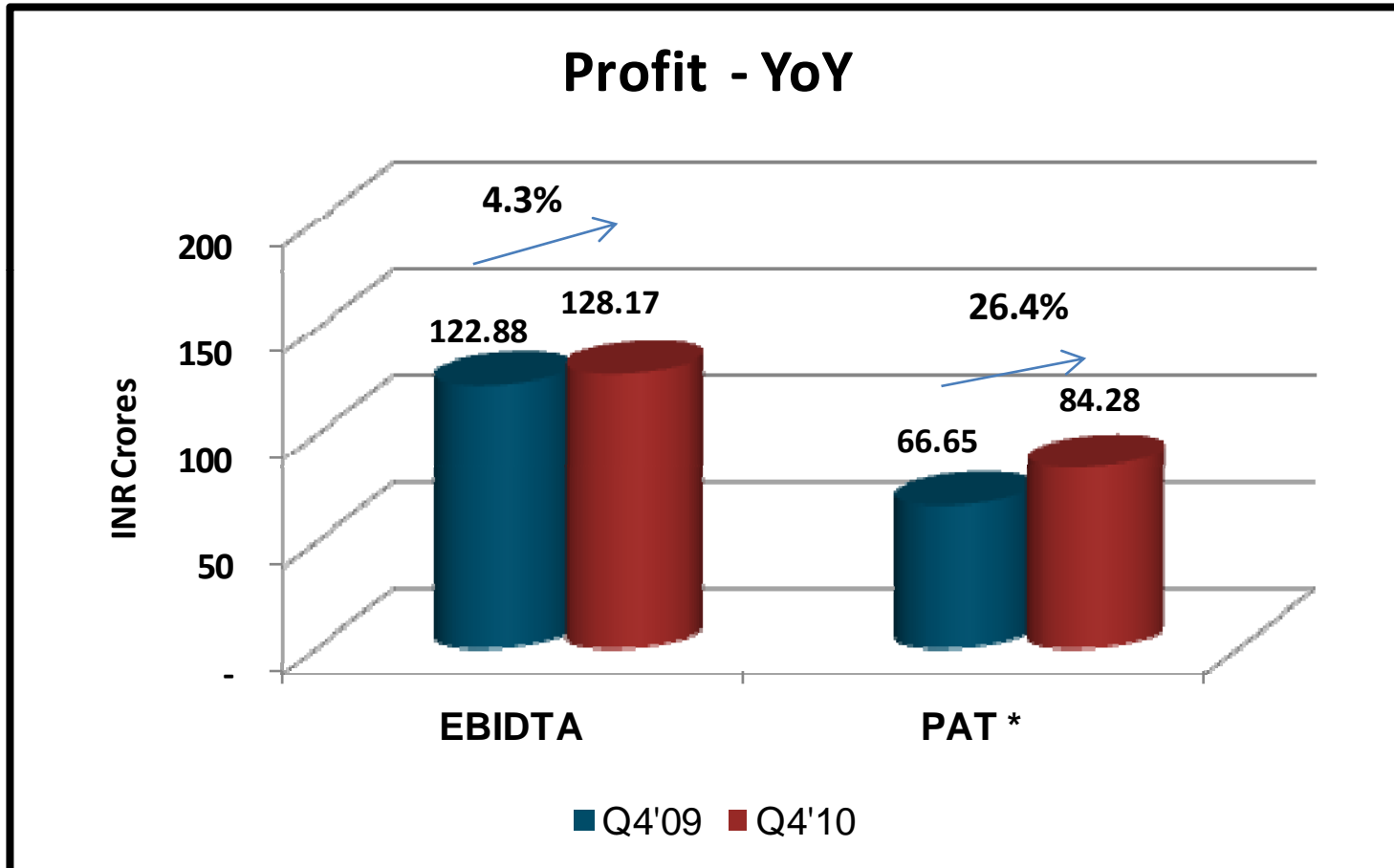
Revenue by Geography – FY10 & FY09



Highlights of Operations for Q4 FY10

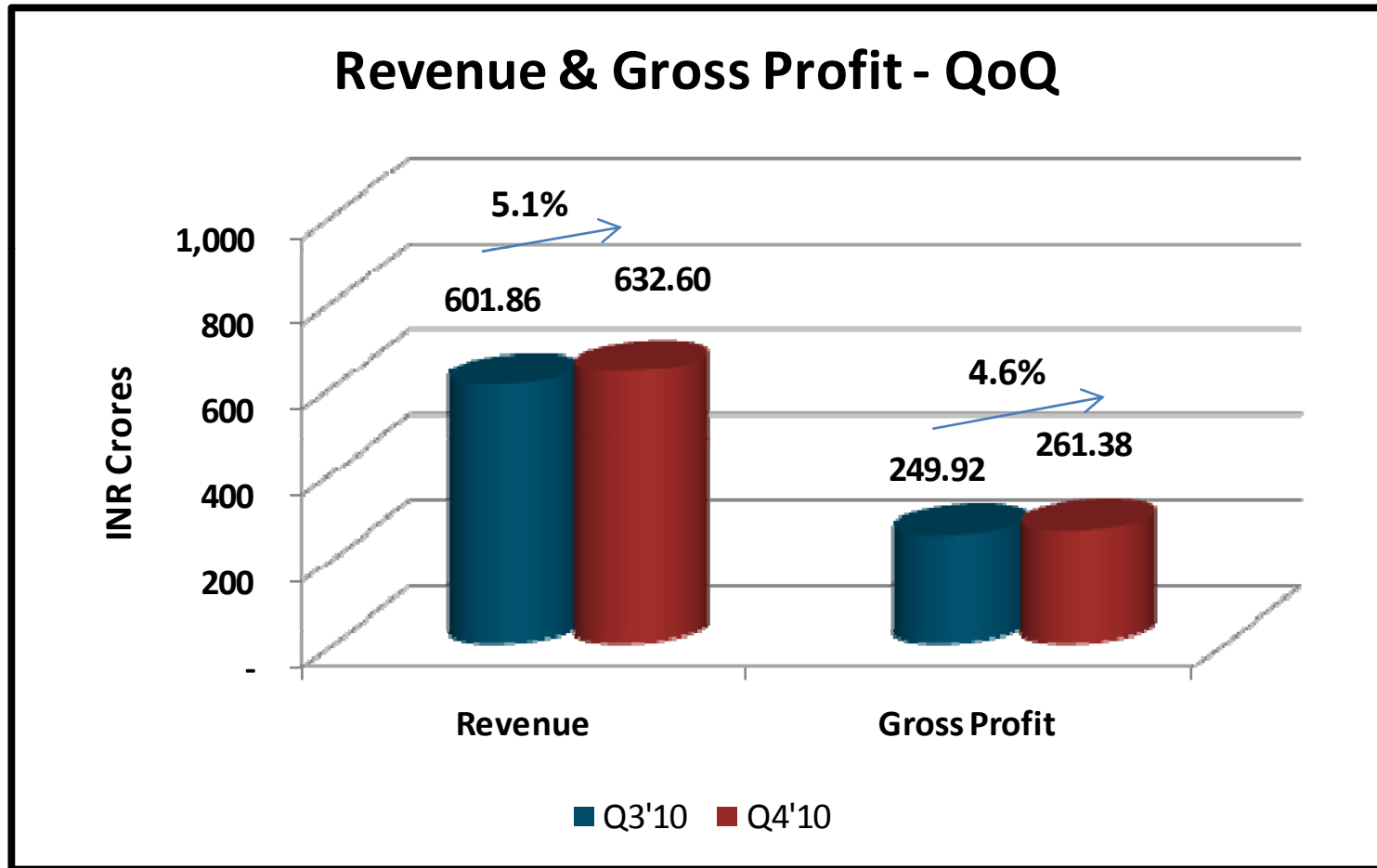


Highlights of Operations for Q4 FY10

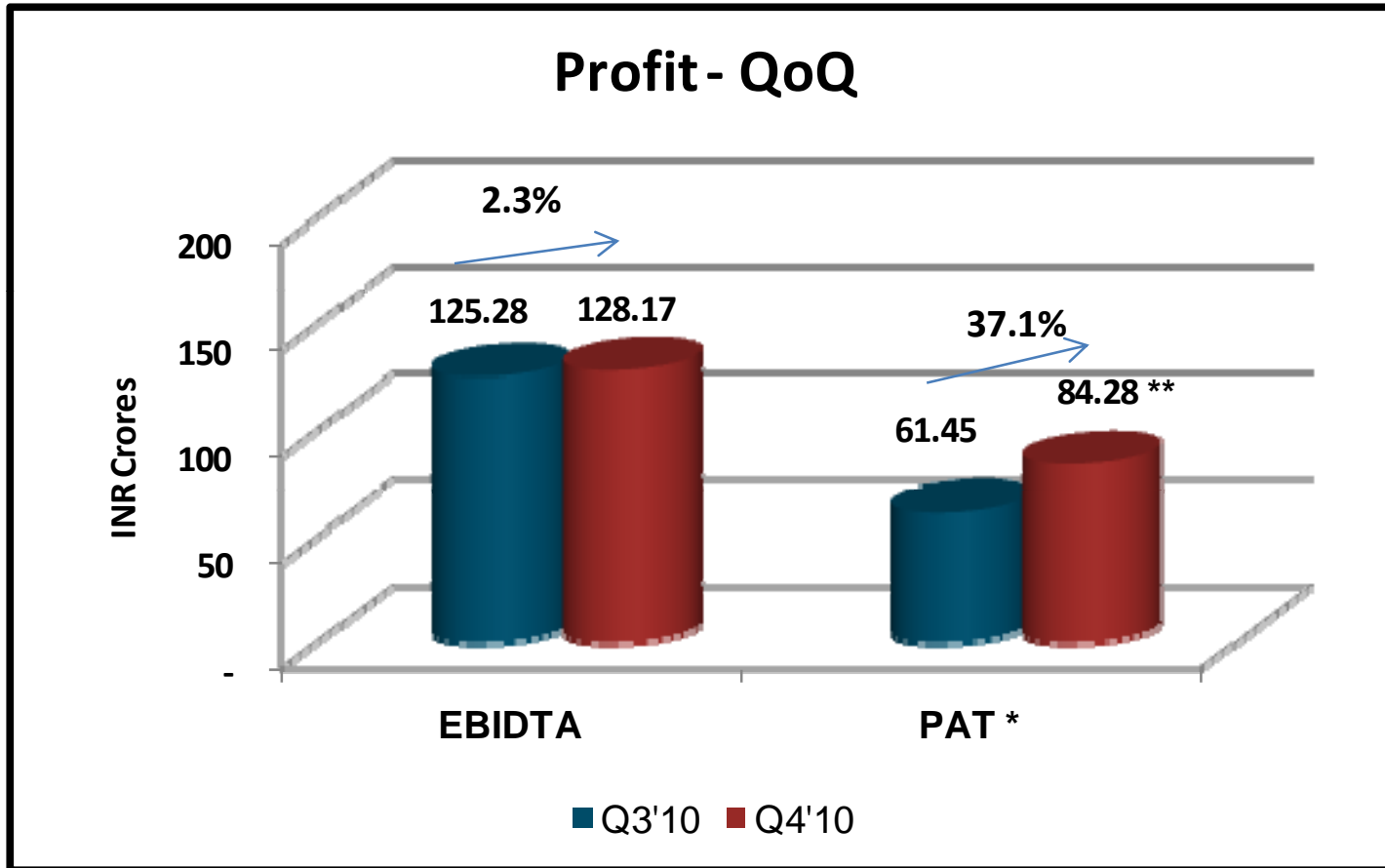


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Highlights of Operations for Q4 FY10



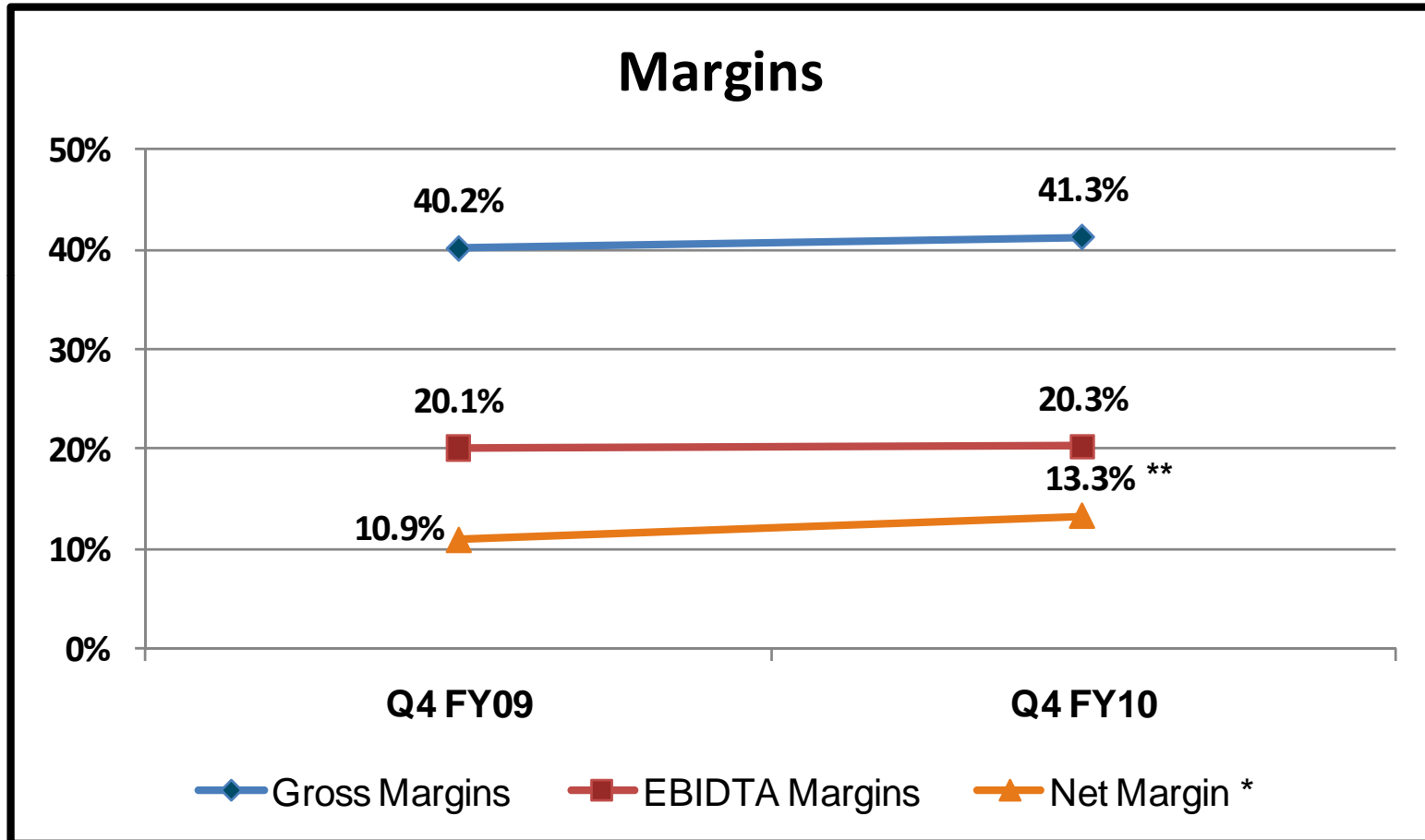
Highlights of Operations for Q4 FY10



* Profit After Taxation & Before Exceptional items and impact of discontinuing operations

** PAT for the current quarter has taken the impact of discontinued operations and is not representative. At normal operations the PAT would be around Rs.61 crores.

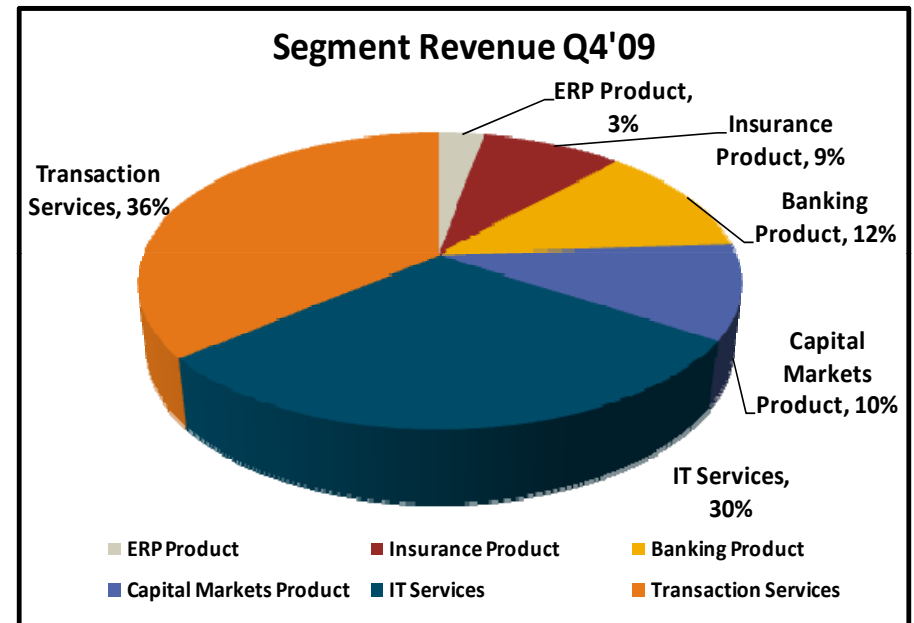
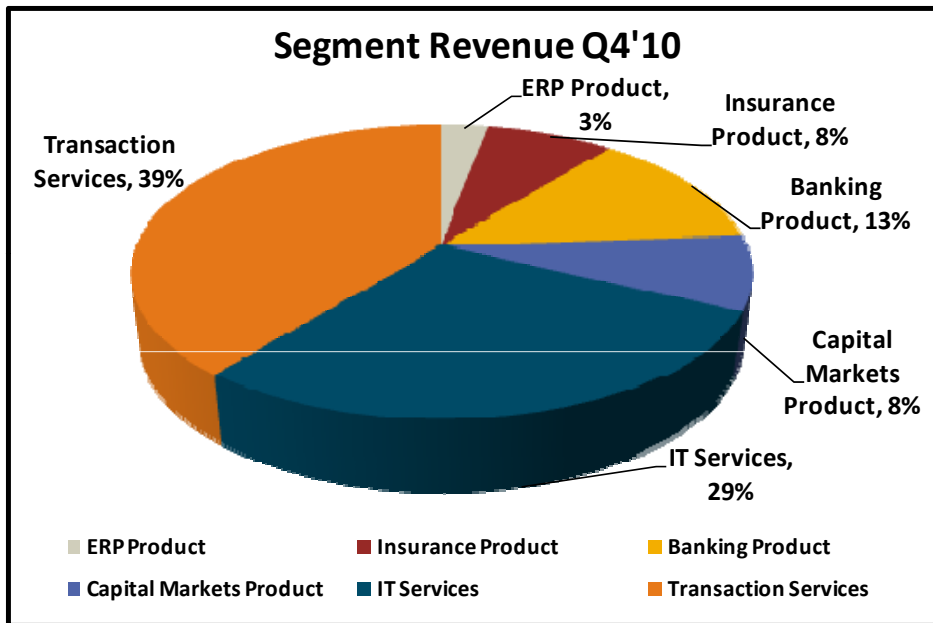
Highlights of Operations for Q4 FY10



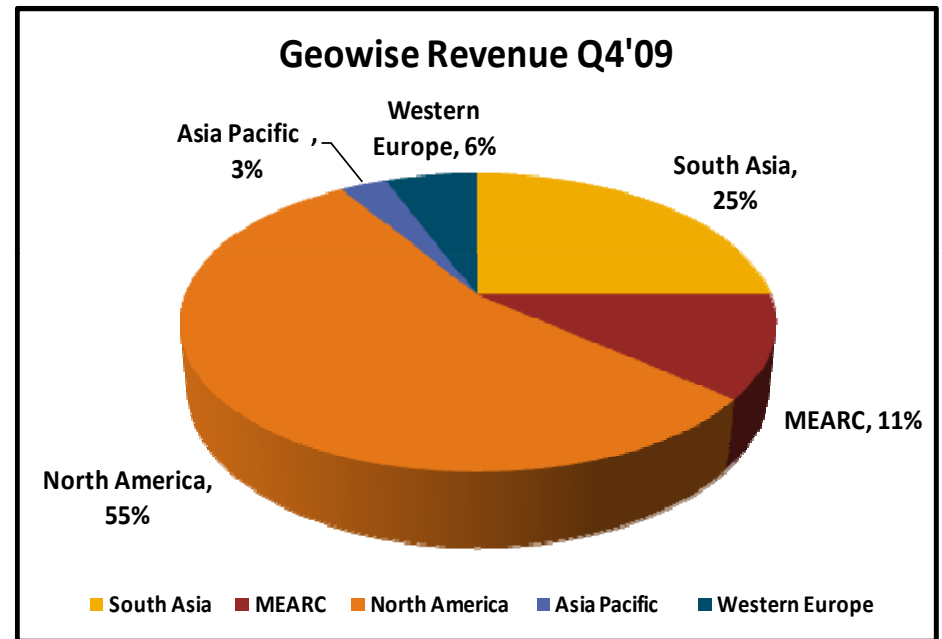
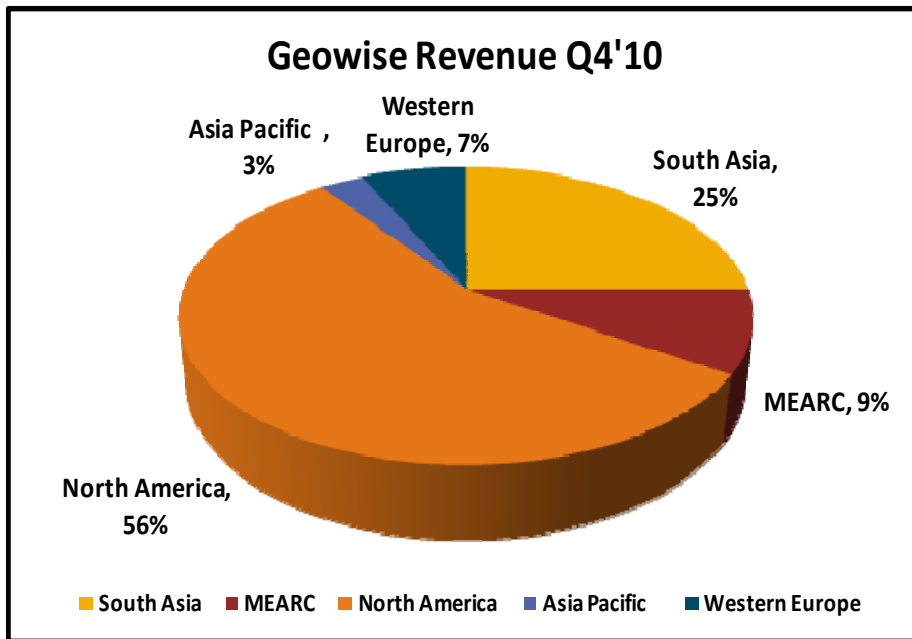
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** Not indicative of normal business trend due to impact of discontinuing operations on depreciation for Q4 FY10

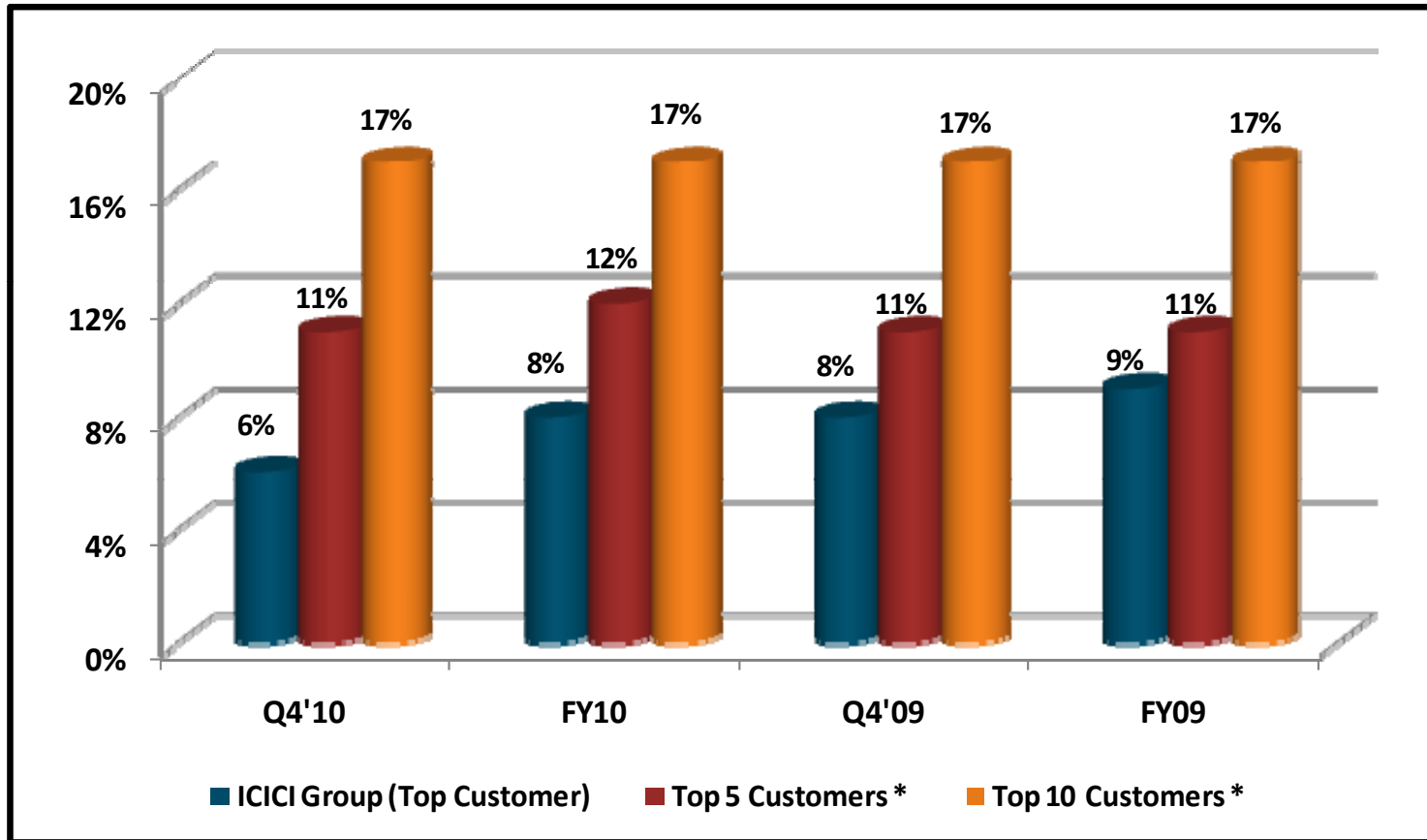
Revenue by Segments – Q4 FY10 & Q4 FY09



Revenue by Geography – Q4 FY10 & Q4 FY09



Client Data



* Excluding ICICI Group

Outlook

- **A growth of 11%-14% in Revenues and a net margin of 10%-10.5%**



Thank You

