



Performance Highlights for Quarter Ended Q1 FY 2011

July 27, 2010

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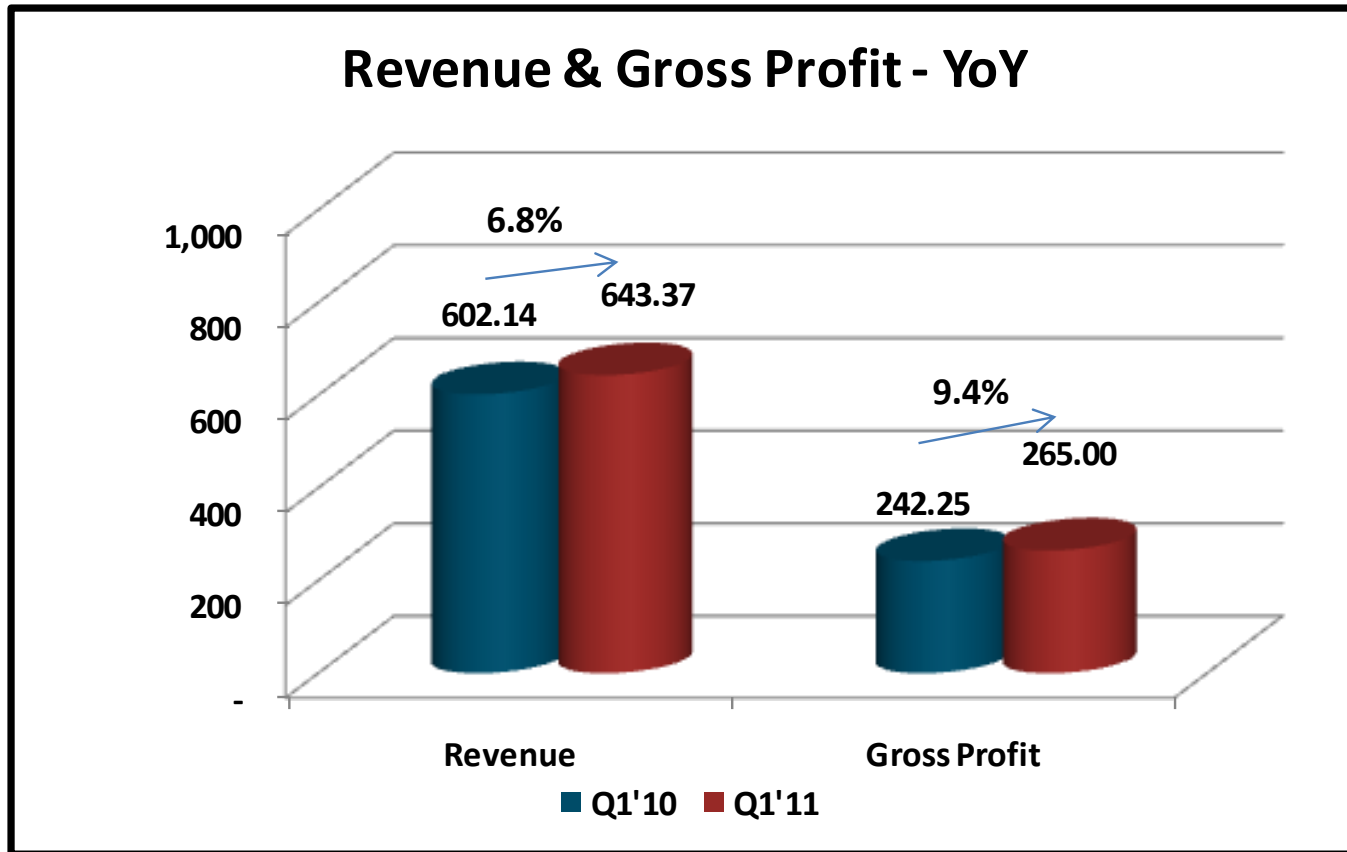
- **Financial Performance & Trends**
- **Awards & Wins during the Quarter**

Financial Performance

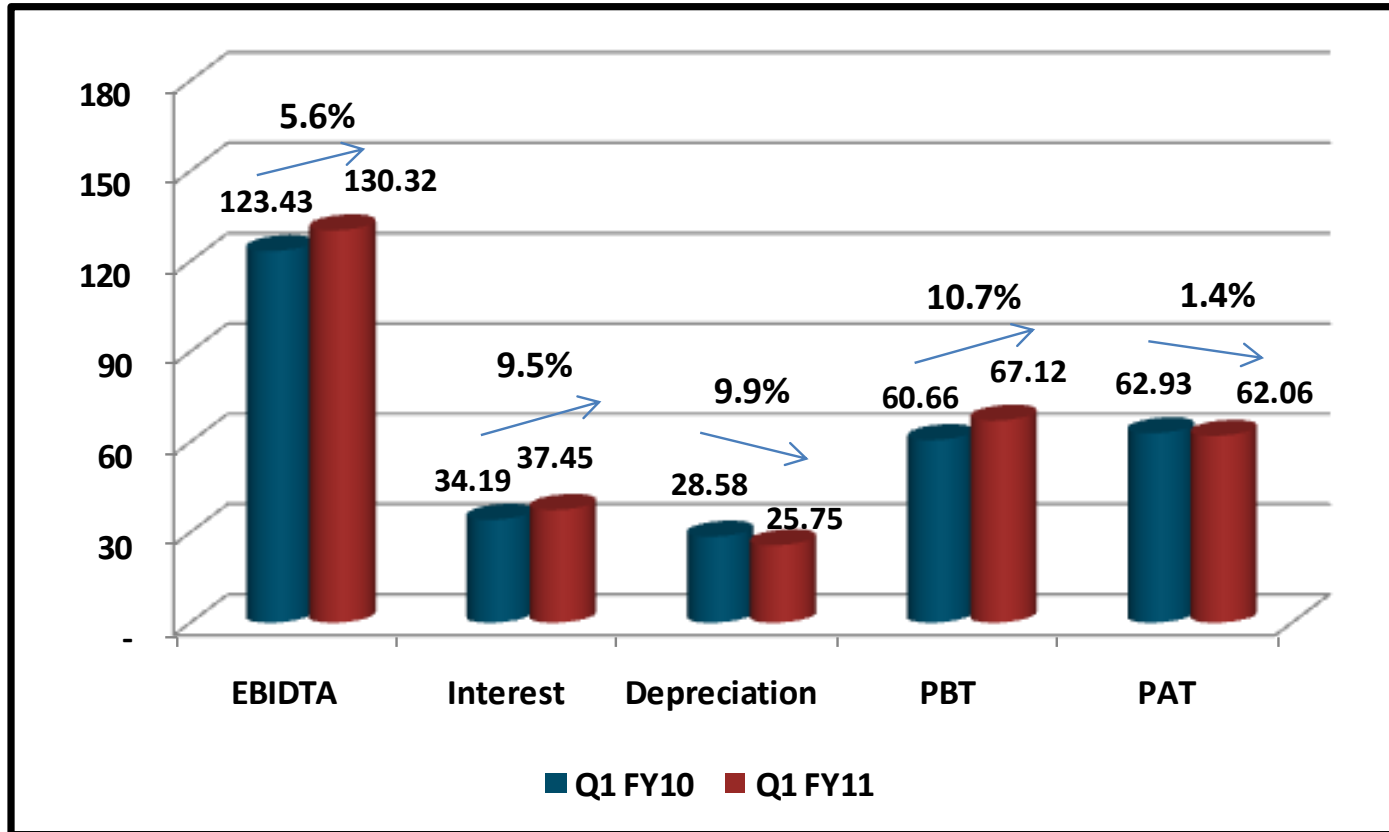
P&L Summary

	Q1 11	Q1 10	Q4 10	FY 10
Sales	637.01	597.76	628.29	2448.54
Other income	6.36	4.38	4.31	20.21
Total Revenue	643.37	602.14	632.60	2468.75
<i>Growth YoY</i>	6.8%			
<i>Growth QoQ</i>	1.7%			
Cost of revenue	378.37	359.89	371.22	1455.40
Gross profit	265.00	242.25	261.38	1013.35
<i>Gross Margin</i>	41.2%	40.2%	41.3%	41.0%
Selling & General expenses	124.48	109.01	123.36	469.60
Product development exp	10.20	9.81	9.85	40.61
EBIDTA	130.32	123.43	128.17	503.14
<i>EBIDTA Margin</i>	20.3%	20.5%	20.3%	20.4%
Interest	37.45	34.19	38.12	144.83
Depreciation	25.75	28.58	0.51	81.41
Profit Before Tax	67.12	60.66	89.54	276.90
Tax	5.06	(2.27)	5.26	10.95
Profit After Taxation & Before Exceptional items and impact of discontinuing operations	62.06	62.93	84.28	265.95
<i>Net Margin</i>	9.6%	10.5%	13.3%	10.8%
Add: Exceptional Income	-	29.19	0.00	29.19
(Less) : Impact of Discontinuing Operations	-	-	(260.46)	(260.46)
(Less): Exceptional Expenditure	-	(1.32)	-	(1.33)
(Less)/Add: Minority Shareholders' Interest	(0.90)	(4.05)	4.16	0.11
Net Profit After Minority Interest	61.16	86.75	(172.02)	33.46
EPS	3.12	4.36	-	17.21

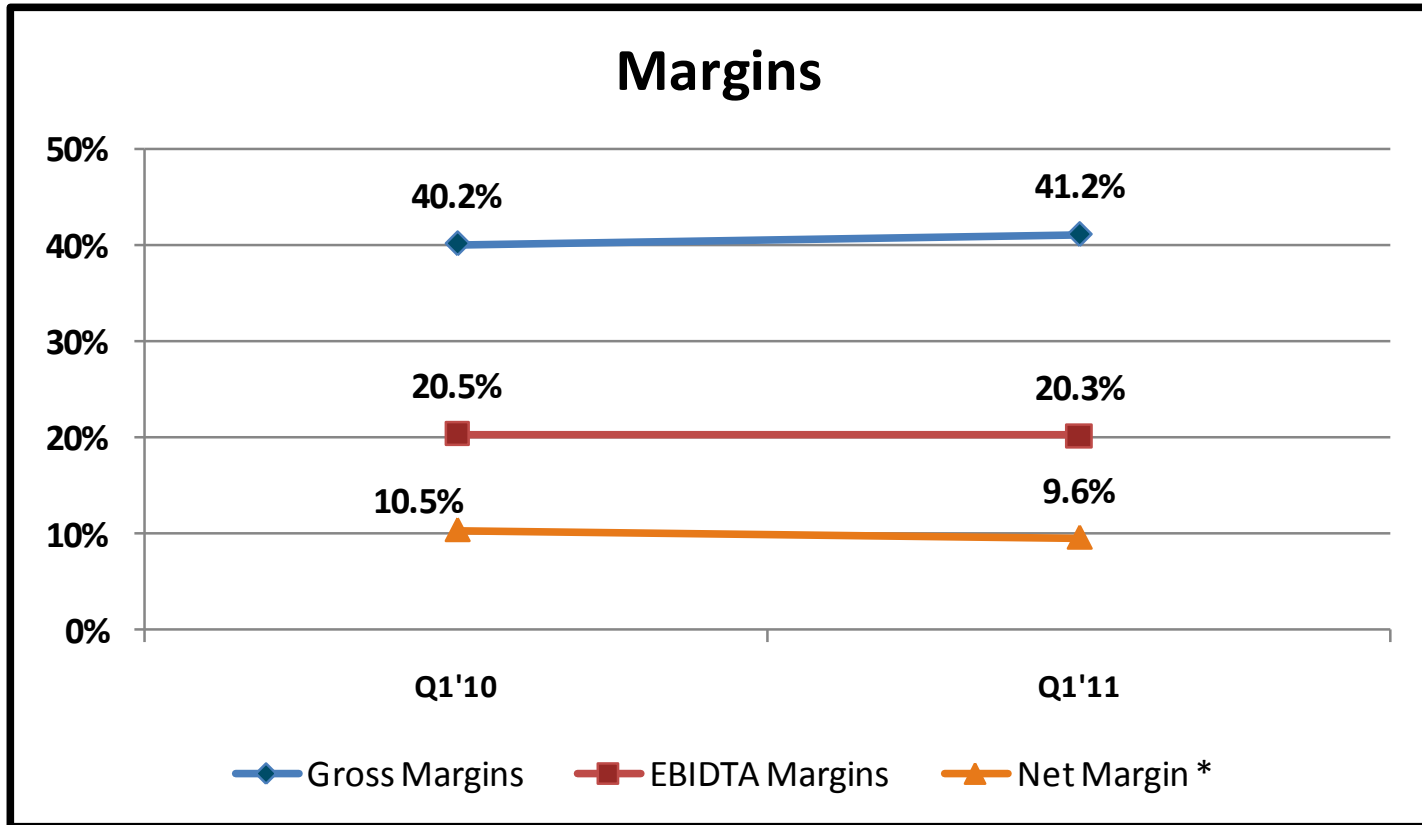
Highlights of Operations for Q1 FY'11



Highlights of Operations for Q1 FY'11

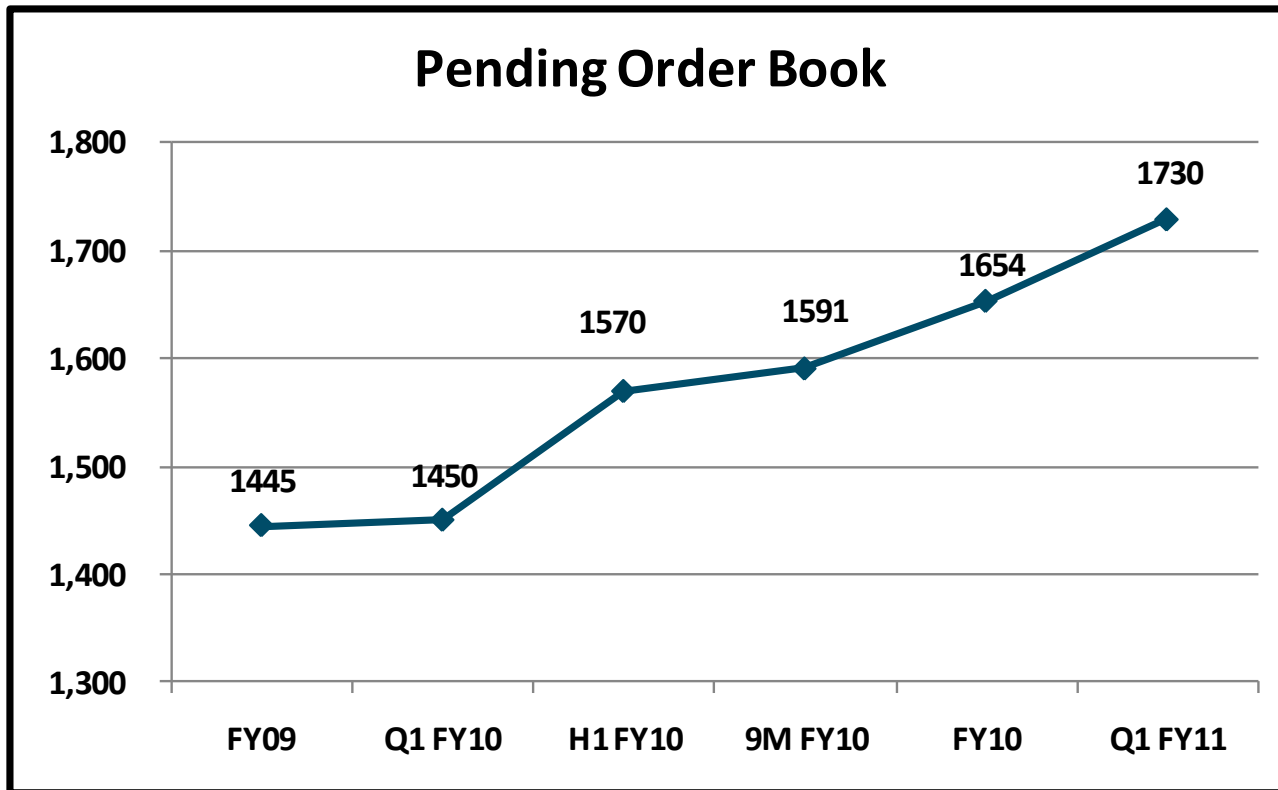


Highlights of Operations for Q1 FY'11



* Profit After Taxation & Before Exceptional items

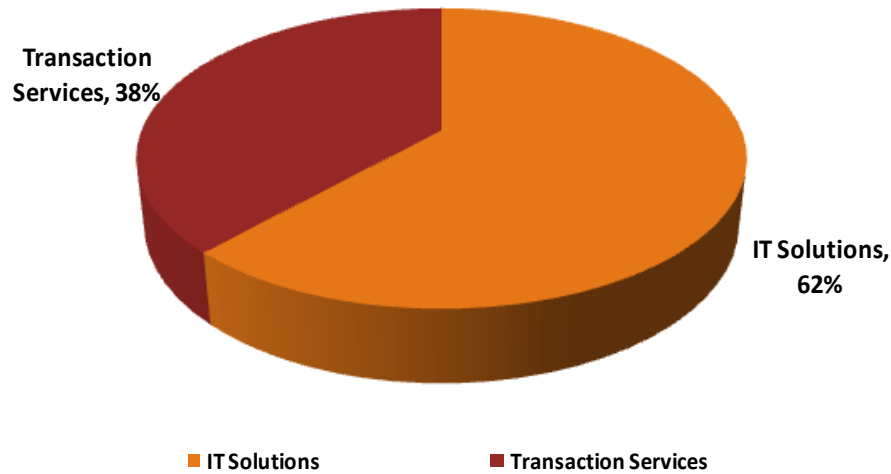
Highlights of Operations for Q1 FY'11



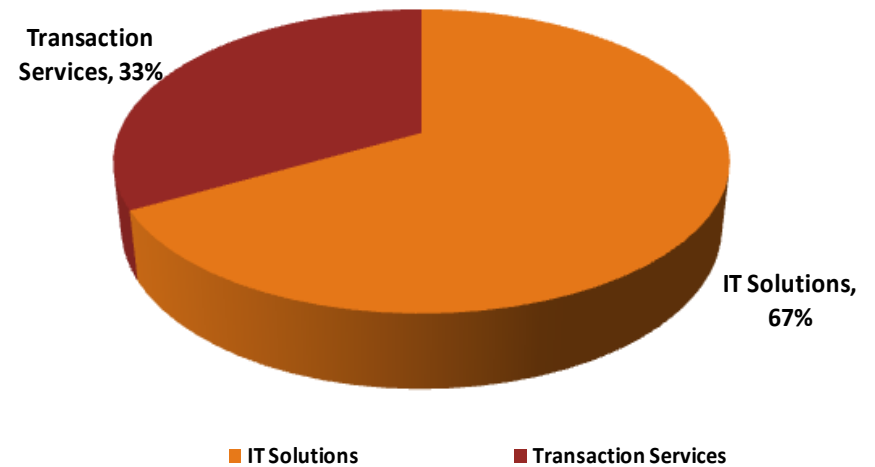
For long term service contracts estimated revenue for the next 12 months is added in the Order Book

Revenue by Segments – Q1 FY'11 & Q1 FY'10

Segment Revenue Q1'11

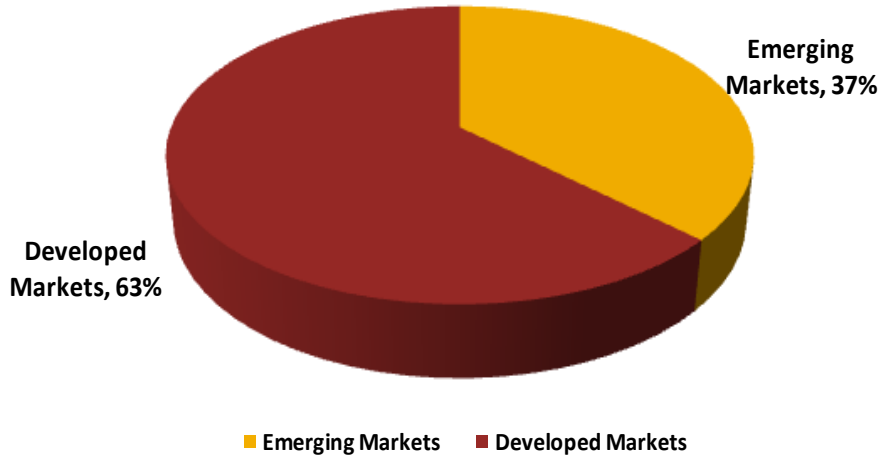


Segment Revenue Q1'10

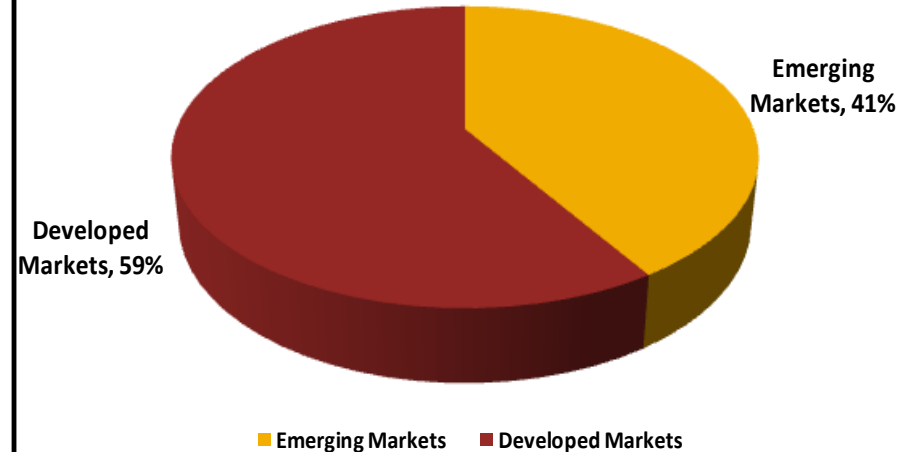


Revenue by Geography – Q1 FY'11 & Q1 FY'10

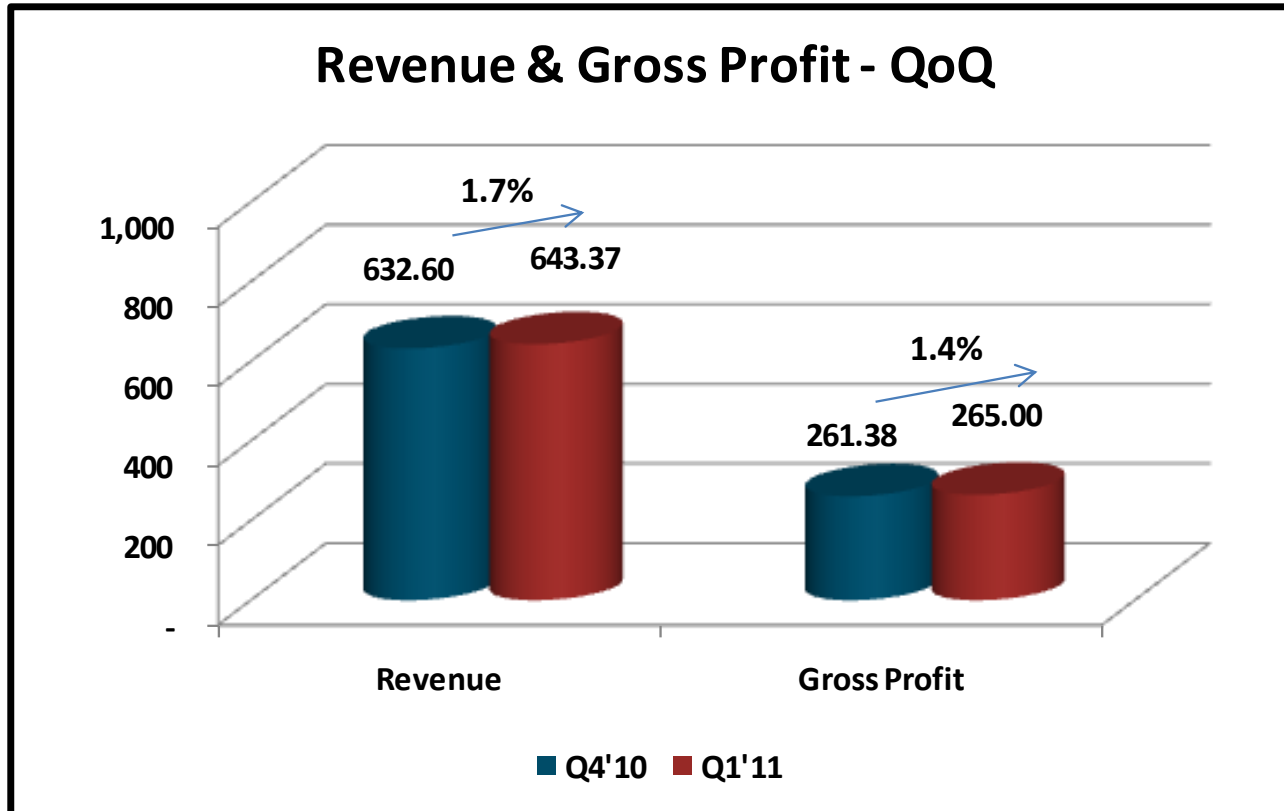
Geowise Revenue Q1'11



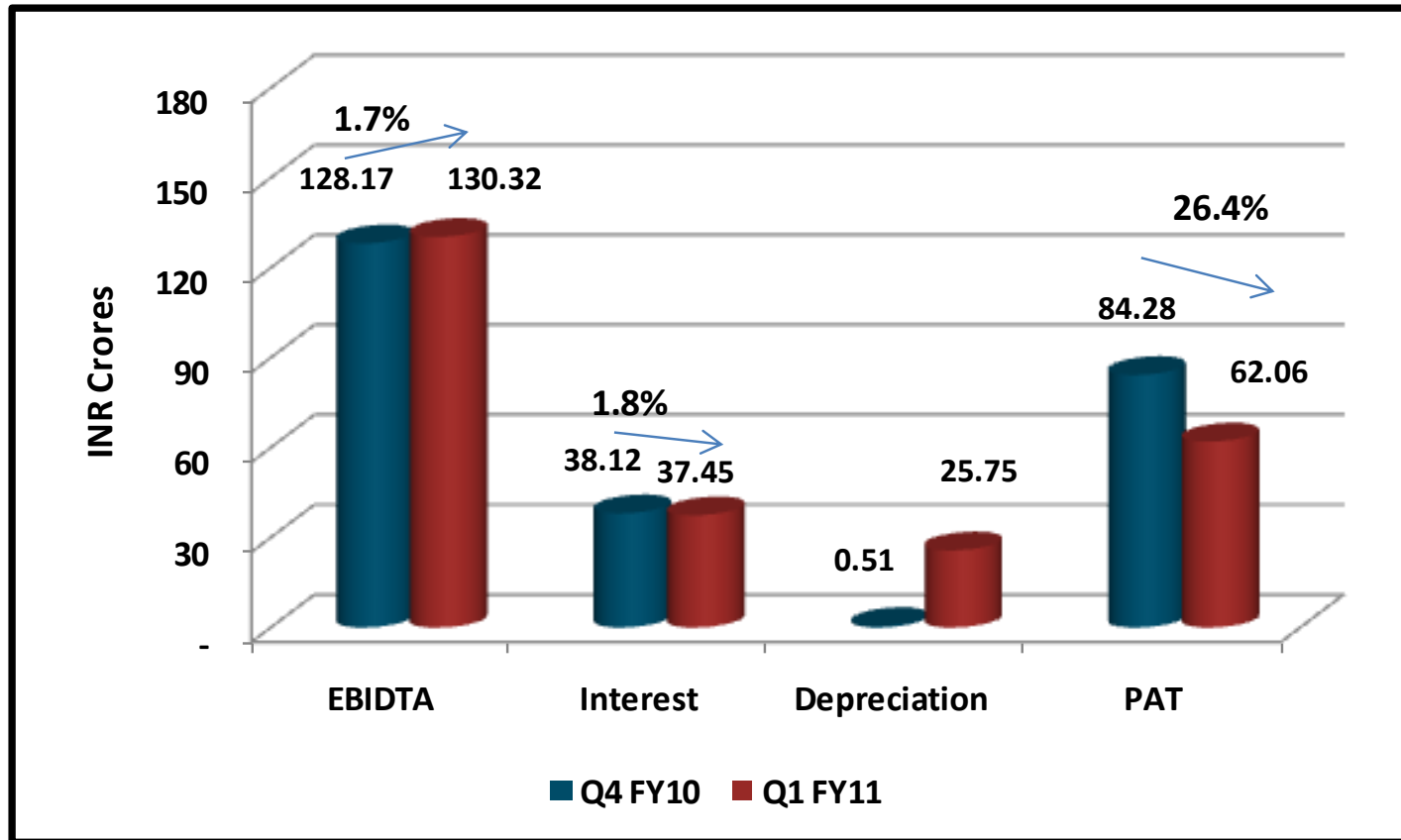
Geowise Revenue Q1'10



Highlights of Operations for Q1 FY'11

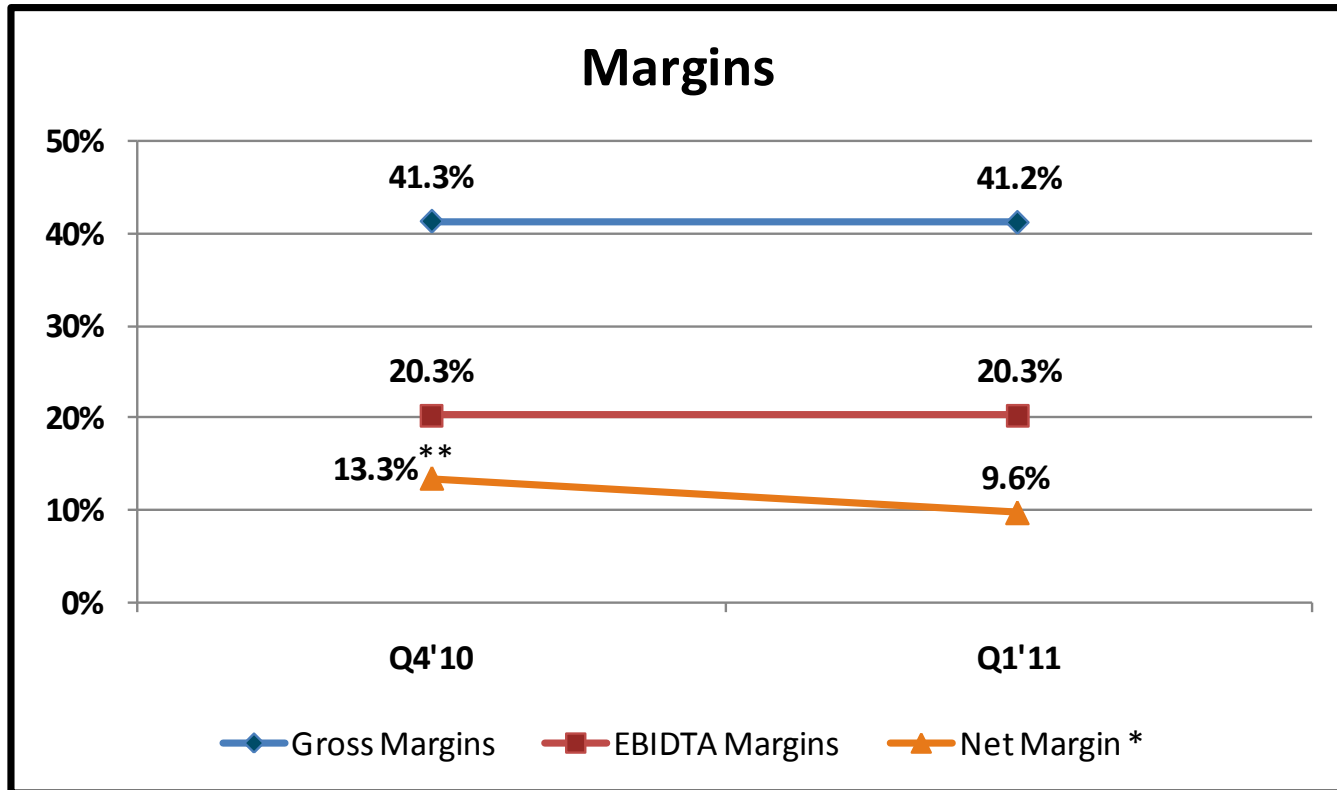


Highlights of Operations for Q1 FY'11



Not indicative of normal business trend due to impact of discontinuing operations on depreciation for Q4 FY10

Highlights of Operations for Q1 FY'11 - QoQ

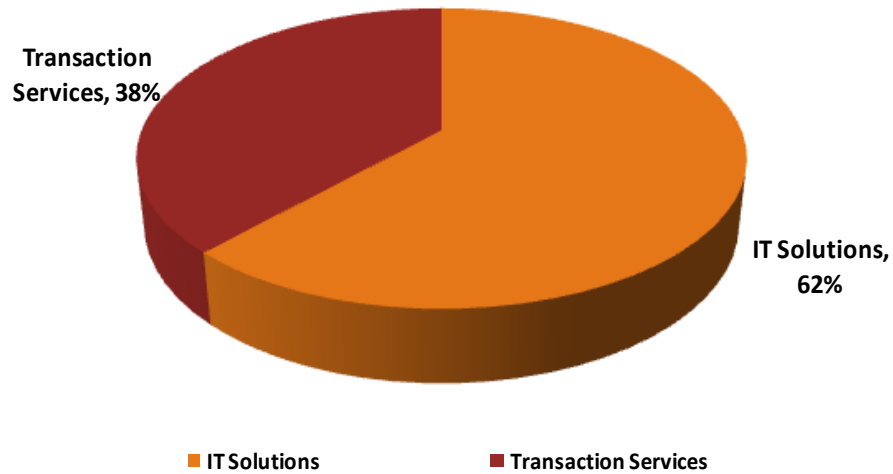


* Profit After Taxation & Before Exceptional items and impact of discontinuing operations

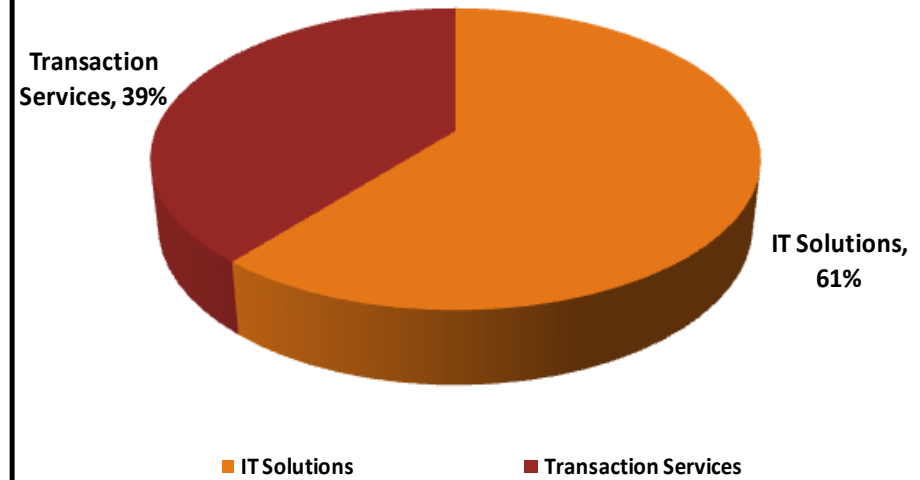
** Not indicative of normal business trend due to impact of discontinuing operations on depreciation for Q4 FY10

Revenue by Segments – Q1 FY11 & Q4 FY10

Segment Revenue Q1'11

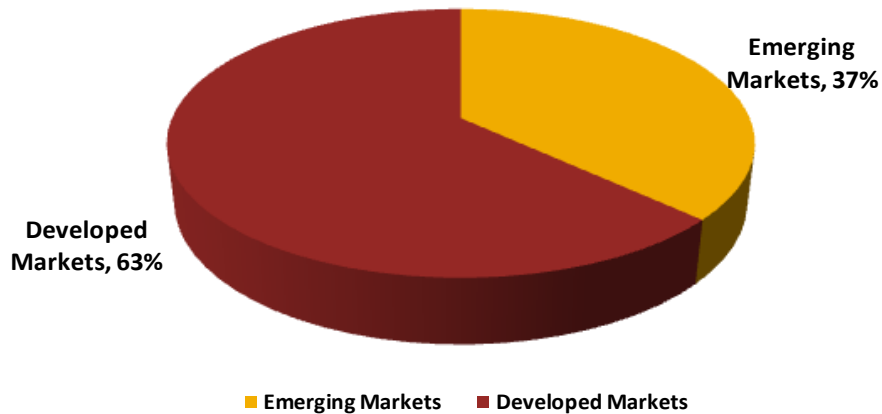


Segment Revenue Q4'10

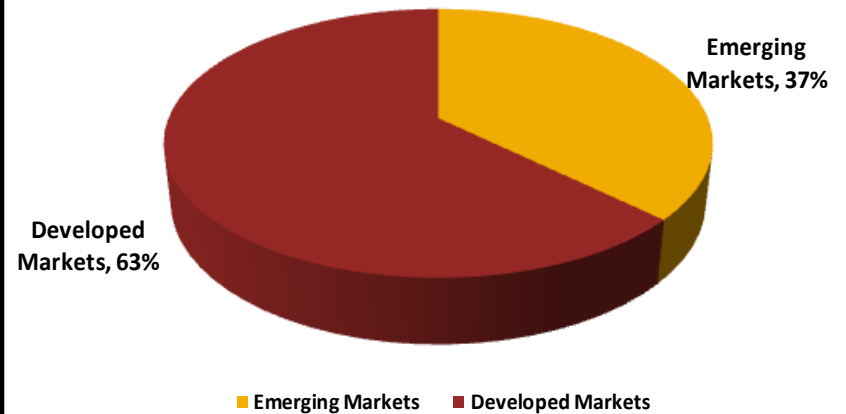


Revenue by Geography – Q1 FY11 & Q4 FY10

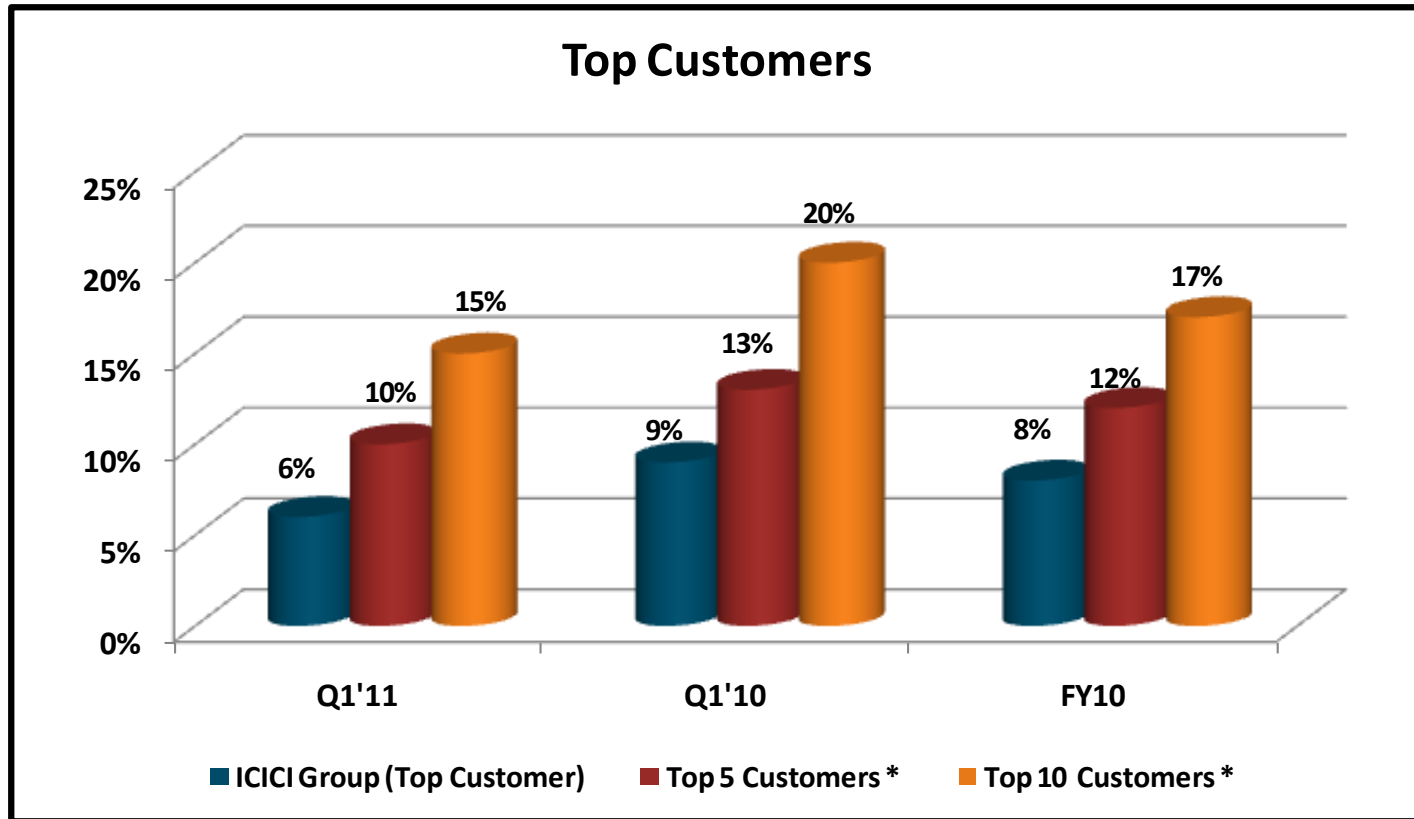
Geowise Revenue Q1'11



Geowise Revenue Q4'10



Client Data



* Excluding ICICI Group

Awards & Wins during the Quarter

Awards

Systems in the City Award for Superior Customer Service for the fourth consecutive year in the UK

Technology Vendor of the year Award at the Middle East Insurance Awards

Awarded as Best Takaful Technology Company for the third consecutive year in the Middle East

Won the CRN Xcellence Award 2010 for System Integration in India

Major Wins

- **Banking:**
 - **The MEARC geography signed a 2 year deal with a leading bank in the Kingdom of Saudi Arabia for migration services of the Core Banking transformation project**
 - **One of the largest Russian financial holdings ordered for Amlock in the MEARC region**
 - **The Western Europe geography has won a 5 year deal for Kastle Core Banking & FDMS solutions**

Major Wins

- **Capital Markets:**
 - A leading wealth management company in the Western Europe geography has signed a 2 year deal for rhymeSIGHT
- **E-Commerce:**
 - The North America geography has signed a deal with a leading discount departmental store for e-commerce solutions

Major Wins

- **IT Services:**
 - **A government agency has signed a deal with the South Asia geography for IT Consultancy services**
 - **An Indian entity of a large US based mortgage financing services organization has entered into a contract with the South Asia geography for networking solutions**

Major Wins

- **Transaction Services:**
 - **A leading property casualty insurer has entered into an agreement with the North America geography for remittance processing services**
 - **The South Asia geography has won an order from a leading broking house for data capture services**



Thank You