

ORION ERP Suite helps Mega Lifesciences, a leading pharmaceutical company, adapt to changing organisational needs and achieve smooth business processes



Industry

Pharmaceutical and FMCG manufacturing

Number of employees*

179

Revenue*

\$2 billion approx.
(Rs. 13641 crore)

Locations*

1 Factory 8 Countries

Customer since

2007

Source: The data is updated for 2016*

The customer

The client, Mega Lifesciences, is a world-class pharmaceutical and FMCG manufacturer headquartered in Bangkok, Thailand. With manufacturing facilities located in Thailand and Australia, the client has a strong presence in 31 countries across the globe. The client exports its products primarily to the Asia-Pacific and Middle East region as well as Africa, CIS-countries, Latin America and Europe.

Challenges

Prior to the implementation of ORION ERP software, the client was using an in-house legacy ERP system. The ERP system needed to be consistently improved to meet organisational requirements. It also required employing more IT personnel which in turn increased overhead costs. Further, the client was on an accelerated growth path with new offices opening in Myanmar and other markets and the system was unable to cope with the changing business needs.



Solution

Mega Lifesciences was looking for a cost-effective ERP solution provider that had a strong presence in Thailand as well as its new market in Myanmar. After an extensive evaluation process of various ERP software providers in the market, the client decided to implement ORION ERP solution.

The ORION team understood the magnitude and scope of the client's requirements. The software included several modules under a single ERP suite including, Finance, Sales, Distribution and CRM. The ORION team used a step by step phased approach for the ERP implementation. The solution could be customised by the client to meet their specific business requirements. The ORION ERP Suite currently serves as the backbone of all organisational operations.

Benefits

The client achieved the following business benefits:

- Accelerated accounting processes and faster book closing
- Rapid decision making due to quick report generation
- Smooth and systematic business processes



The ORION ERP Suite currently serves as the backbone of all our organisational operations.



For more information, talk to us today.
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