

ORION ERP software helps Saudi Arabia's leading syringe manufacturer to gain visibility into real-time data and facilitates smoother operations



Industry
Manufacturing

Number of employees
230

Revenue
50M Riyals
(USD 13.33 mn)

Locations
Dammam, KSA

Customer since
2012

The customer

The client is one of the largest producers of high-quality disposable syringes in Saudi Arabia and across the Middle East since 1980. With a deep focus on continuous improvement, technological innovation and customer service, the client is committed to developing high quality injections and needles for the healthcare market.

Challenges

The client lacked an integrated ERP system and was unable to monitor its manufacturing process and the transactions involved. The client used disparate systems to manage its manufacturing and sales data. Further, the use of excel sheets to capture, consolidate and analyse data was time consuming and labour-intensive. There was no visibility into data on a real-time basis, which in turn hampered decision-making.

Solution

After a detailed due diligence and assessment of all the ERP systems in the market, the client chose ORION ERP owing to its competitive pricing, strong local presence and support (deployment and post implementation support). ORION Enterprise Suite for the manufacturing vertical was implemented.



The implementation kick-started in February 2012 and within a span of six months the entire system was deployed and it went live by August 2012. The deployment involved the implementation of the following modules, which in turn enabled the client to get the exact mix of data integrity and automation:

- Production Management (Material Requirement Planning and Production Scheduling and Planning)
- Procurement Management
- Inventory Management
- Maintenance Management
- Financials (General Ledger, Account Receivables, Account Payables, Bank Reconciliations, Asset Management, Budgeting and Cash Management)
- Human Resource Management and Payroll Processing
- Employee Self Service Portal

Consultants with strong knowledge of the manufacturing industry were deployed at the client office and support from 3i Infotech's R&D team and experienced project managers ensured the implementation was carried out smoothly.

The solution facilitated easy tracking of transactions and real-time access to reports. This gave the client visibility into their business processes and as a result they were able to deliver services to their end customers continuously and efficiently.

Benefits

The client received the following benefits:

- Integrated financial reporting
- Greater visibility into real-time information, tracking the status of various departments
- Better decision-making and smoother operations
- A fully integrated system reduced manual intervention and saved time and manpower



For more information, talk to us today.
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