



3i Infotech
"Connect"

**Empowering
Business
Transformation**

January, 2016

Greetings from 3i Infotech Ltd.

At the outset, I would like to keep you abreast of the recent happenings and few of the key developments at 3i Infotech.

Revenue from operations for the quarter ended Q2-FY2016 is INR 292.85 crores as against INR 274.59 crores in the immediately preceding quarter and INR 355.47 crores for the corresponding period of the previous year. However, the revenue for corresponding quarter of the previous year includes revenue of two of the Company's subsidiaries, which were divested during Q2 and Q3 of FY 2015. Excluding the performance of the divested subsidiaries, the revenue for Q2-FY2015 stands at INR 297.85 crores.

EBIDTA from operations for the quarter ended Q2-FY2016 is INR 39.88 crores as compared to INR 30.39 crores in the immediately preceding quarter and INR 41.07 crores in the corresponding quarter of the previous year. Excluding the performance of the divested subsidiaries, the operating EBIDTA for Q2-FY2015 stands at INR 38.08 crores.

Revenue from operations for the half year ended H1-FY2016 is INR 567.44 crores as against INR 719.05 crores for the corresponding period of the previous year. The revenue for H1-FY2015 includes revenue of two of the Company's subsidiaries, which were divested during Q2 and Q3 of FY 2015. Excluding the performance of the divested subsidiaries, the revenue for H1-FY2015 stands at INR 570.10 crores.

EBIDTA from operations for the half year ended H1-FY2016 is INR 70.27 crores as compared to INR 68.38 crores in the corresponding period of the previous year. Excluding the performance of the divested subsidiaries, the operating EBIDTA for H1-FY2015 stands at INR 48.97 crores

As we move forward, we will keep you updated on the developments at 3i Infotech on an ongoing basis. Your support has been invaluable to us over the years and we look forward to it in the future. We thank all our stakeholders, including our customers, lenders, employees, vendors and partners for the confidence reposed in us.

If you have any questions or need any further clarifications, please feel free to write to us.

Regards,
Padmanabhan Iyer
CFO, 3i Infotech Ltd.



Meet Our Clients - Existing and New

Let us meet a few of them in this section.

International Clients - New

Client: A leading Southeast Asian Asset Management firm

The 3i Infotech Solution: MFund™

An independent Southeast Asian Asset Management firm owned and managed by an active investment team with over 100 years of collective experience in the financial services industry. Licensed by the Securities Commission of Malaysia and with offices in Kuala Lumpur and Singapore.

The client selected MFund Dealing for their front office operations. This deal was won against few local and international solution providers where our team's strategy and knowledge helped us to grab this deal.

Client: A leading Bank in Nigeria

The 3i Infotech Solution: Kastle™ ALM

The client was running on a manual platform with a lot of employee time & efforts. They recognized the need for a centralized system to automate core processes, capture real time integrated services, simplify security management & extend complete support.

Our team proposed KASTLE ALM. With our industry proven expertise, dynamic solution model which was quite strategic, our team was able to WIN customer trust.

Client: A leading insurance company in Zimbabwe

The 3i Infotech Solution: Premia™ 11

One of the leading and the largest short term insurance company in Zimbabwe. While reviewing the viability of the existing general insurance platform, the company recognized the need for an upgrade to meet future growth plans.

3i - Infotech proposed to empower this organizational change with an upgrade from PREMIA 9 to PREMIA 11. This incorporated the modules for Business Intelligence; Budgeting, E-Channel Portal and Document Management. Despite throttle competition, the team's strategic approach towards the customer's objectives, with a lot of past success stories of PREMIA 11 proved to be the turning point for their win.

We have successfully managed to retain one of our oldest & largest Insurance customers in Zimbabwe.

Domestic Clients - New

Client: Leading Public Sector Bank

The 3i Infotech Solution: AmLock™

The largest bank in India. It is owned by the government of India, headquartered in Mumbai.

The Bank chose our Kastle Amlock version for their 25 Foreign countries a year back . It was a very strategic and important & prestigious PO for SA Geo.

The initial order was to implement customized version to all the locations. It is a 5 years Contract but after successfully implementing customised version at Singapore and London , The Bank's top management has changed their strategy and asked us to implement base version first at all Locations, followed by customized version.

Client: Leading Housing Finance Company

The 3i Infotech Solution: Kastle™ ULS and Orion™ ERP

The Client is one of the largest housing finance companies in India. Incorporated on 19th June, 1989 under the Companies Act, 1956, the Company was promoted by leading insurance company in India and went public in the year 1994. Today the Company has a proud group of over 15.56 LACS prudent house owners who have enjoyed the Company's financial assistance.

As part of Annual Maintenance Contract (AMC), ULS & Orion resources are working from customer premises for up keeping of the respective software's. The company has extended their AMC Contract again for one year 2015-2016 imposing faith on our products and services.

The company is using our Integrated Loans Solution as their Core Loan Application for many years. They are also using our Orion Application. They are one of our key customers in South Asia geo

Client: Leading Generics and Specialty Pharmaceutical company

The 3i Infotech Solution: Digitization of documents

The client is one of the world's leading generics and specialty pharmaceutical companies in India, with products in approximately 145 countries and territories.

Our team faced tough competition from HP but snatched the deal by showcasing our digitization capability to the client. It is another new client acquisition in domestic BPO's clientele.



Client Appreciation

Client: A leading Asset Management Company

The 3i Infotech Solution: MFund™

The client is using MFund Multi AMC version to offer Fund Accounting services to Investment Management Companies.

Our MFund delivery team assisted the client and successfully completed data migration. Each member of this team has

received appreciation certificate signed by CEO of the company

Here what the client has said:

"Thanks a lot for Vasu and his team for the support in completing the migration and making it a great success. During the course of migration, we had some challenges and overcame all those with the expertise and support provided by onsite 3i-infotech team."

Client: A leading Telecom MNC

The 3i Infotech Solution: Infrastructure Management Services (IMS)

The team completed the eKYC on MPOS application rollout for Mumbai circle store locations making Mumbai the first circle to complete this activity in PAN India with the support of the Project Manager.

Here what the client has said:

"Excellent Work. Few circles are yet to start the activity and we have finished the same. Indeed a seamless execution with "SPEED". I liked the statement "Mumbai we are the first circle to complete the EKYC Project".

Would want to put it on a record, it's 360 Degree turn around by Team EUS in Mumbai in past one year. All EUS projects/activities for Mumbai circle was/are getting rolled out in almost no time and with zero errors".

.....



3i Infotech Ltd. participation

3i Infotech participated as a Silver Partner in the "Insure India Summit 2015", Mumbai.

This annual conference featured insightful points of view from leading insurance CEOs and CXOs in the panel discussions across life, general and health insurance.

We have showcased two of our core products- Premia and MFund Plus.

Our team had interacted with over 100 delegates from various industries and our team is confident that this summit has given one more opportunity to create new relationships, strengthen old relationships and add new names in our client's list.



Indonesia International Banking Convention 2015 in Jakarta

3i Infotech participated in the Indonesia International Banking Convention 2015 in Jakarta as an exhibitor.

3i Infotech Sdn Bhd attended this event and showcased four of our core products-Kastle, Amlock, MFund and Banking in Box.

Our team had interacted with delegates from banking industry and our team is extremely positive that this event has given one more opportunity to create new relationships, strengthen old relationships and add new names in our client's list.



3i Infotech News

- A leading Home Finance from Middle East adopts 3i Infotech's Business***
- Research report explores the Europe BPO market 2020 trend & forecast report***

Way Forward:

Your support has been invaluable to us as a Company over the years and we look forward to it in the future. As we move

forward, we will keep you updated on the developments at 3i Infotech Ltd. on an ongoing basis.

For any clarification, please feel free to write to 3IINFOTECHCONNECT@3i-infotech.com, corporate@3i-infotech.com or ajay.somji@3i-infotech.com

Connect with your Connect on



Disclaimer:

Except for the historical information contained herein, statements in this release, which contain words or phrases such as "will", "would", "expect", "believe", and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of our principal international markets, the performance of the industry sectors in which our clients are based, the performance of the information technology industry sector world-wide, competition, our ability to obtain statutory and regulatory approvals and to successfully fully implement our strategy, future levels of our growth and expansion in business, technological implementation, changes, advancements, and redundancies, the actual demand for software products and services, or the future potential or feasibility thereof, changes in revenue, income or cash flows, our market preferences and our exposure to market risks, as well as other risks. 3i Infotech undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

APAC	3i Infotech Sdn Bhd Suite 2A-7-2, Level -7 Block 2A, Plaza Sentral Jalan Stesen Sentral 5 Kuala Lumpur Sentral 50470 Kuala Lumpur Malaysia Tel: +60 3 2786 8500 Fax: +60 3 2780 5579 / 2786 8501	3i Infotech (Thailand) Ltd 44th Floor, Empire Tower Unit 4410, 195 South Sathorn Road YannawaSathorn Bangkok 10120 Tel: +66 2 659 5879 Fax: +66 2 659 5880 Mobile: (66) 8-1555 6125
	3i Infotech Asia Pacific Pte.Limited, 6 Temasek Boulevard, #42-02 Suntec Tower Four, Singapore - 038986 Tel: 6511 1599 Fax: 6511 1580	
MEARC	3i Infotech Limited, 301, Bldg. No. 1, Dubai Internet City , P.O. Box 9109, Dubai, U.A.E. Tel: +971 (4) 3914900 Fax: +971 (4) 3918773	3i Infotech Limited X-3 Building, 2nd Floor SAIF Zone, P.O. Box 8089, Sharjah, U.A.E. Tel: +9716 5570383
	3i Infotech Saudi Arabia Ltd Office # 24 2nd Floor Khurais Commercial Center Opposite King Fahd Medical City (Near Gulf Air Office)	South Africa office address Office No 21, Business Centre Park, No 8 Gemsbok Lane, Rivonia, Johannesburg, Republic of South Africa

Riyadh
Saudi Arabia
Tell: +966 1 464 3391
Fax: +966 1 465 5041

3i Infotech Saudi Arabia LLC
Al Orafy Tower, 9th Floor Office No:
902 (Al Khobar)
Beside Sofitel Hotel
Wasel - 3177- Corniche - Part No
(2) Al Khobar, 34611-8816

Registered Office
3i Infotech (Africa) Limited
L.R. 209/289/2/1, 5th Avenue Office
Suites, 5th Ngong Avenue, P.O.
Box 13781-00800, Nairobi

3i Infotech Middle East FZ LLC
Office No. 1129, Building No. 722
Road 1708, Block 317, Manama,
Diplomatic Area
Kingdom of Bahrain
Tell: +973 17 537603
Fax: +973 17 532461

NORTH AMERICA

Edison-(Delivery Centre)
3i Infotech Inc.,
450 Raritan Center Parkway, Suite B
Edison, NJ 08837.
Toll Free. 1-877-715-5440
Toll. 1-732-710-4444

SOUTH ASIA

Mumbai - (Delivery Centres)
3i Infotech Limited
Tower # 5., 3 to 6 Floor &
Tower #6, 6 Floor.
International Infotech Park,
Vashi Station Complex,
Navi Mumbai 400 703
Tel: 6792 8000

3i Infotech Limited
Akruti Trade Centre,
3rd floor, Plot .10, Road No. 7, MIDC
Marol,
Bhim Nagar, Andheri (East)
Mumbai 400 093
Tel : (+91 22) 61199000

Bangalore-(Delivery Centres)
3i Infotech Ltd.
3rd Floor, ?D' Block,
RMZ Centennial
Plot No.8D.
Doddanakundi Industrial Area,
ITPL Road, Mahadevapura Post,
Bangalore- 560048
Tel: +91 80 39934001/ 2/ 3/ 4/ 5
Fax: +91 80 39934006 / 39934007

Hyderabad
3i Infotech Limited
ICICI Towers, Plot No. 12, Tower III,
South Wing, 5th Floor, Hyderabad

Chennai-(Delivery Centres)
3i Infotech Limited
R. S. Nos 283 / 3 & 283 / 4, Door No.
141,
Kottivakam Village, Rajiv Gandhi

New Delhi -(Branch / Sales Office)

3i Infotech Limited

B- 56, Sector 57

GoutamBudh Nagar

Near Hyundai Work Shop

Noida, UP - 201 301

Tel +91 120) 3323200 - 01

Salai (OMR),

Kandanchavadi, Chennai - 96.

3i Infotech Ltd (BPO)

59, 3rd Floor, M M House, Rani

Jhansi Road,

New Delhi - 110 002